



# ANNUAL REPORT

2018

الراجحي المالية  
Al Rajhi Capital



In The Name of Allah  
The Most Merciful, The Most Gracious



The Custodian of the Two Holy Mosques  
**King Salman Bin Abdulaziz Al Saud**



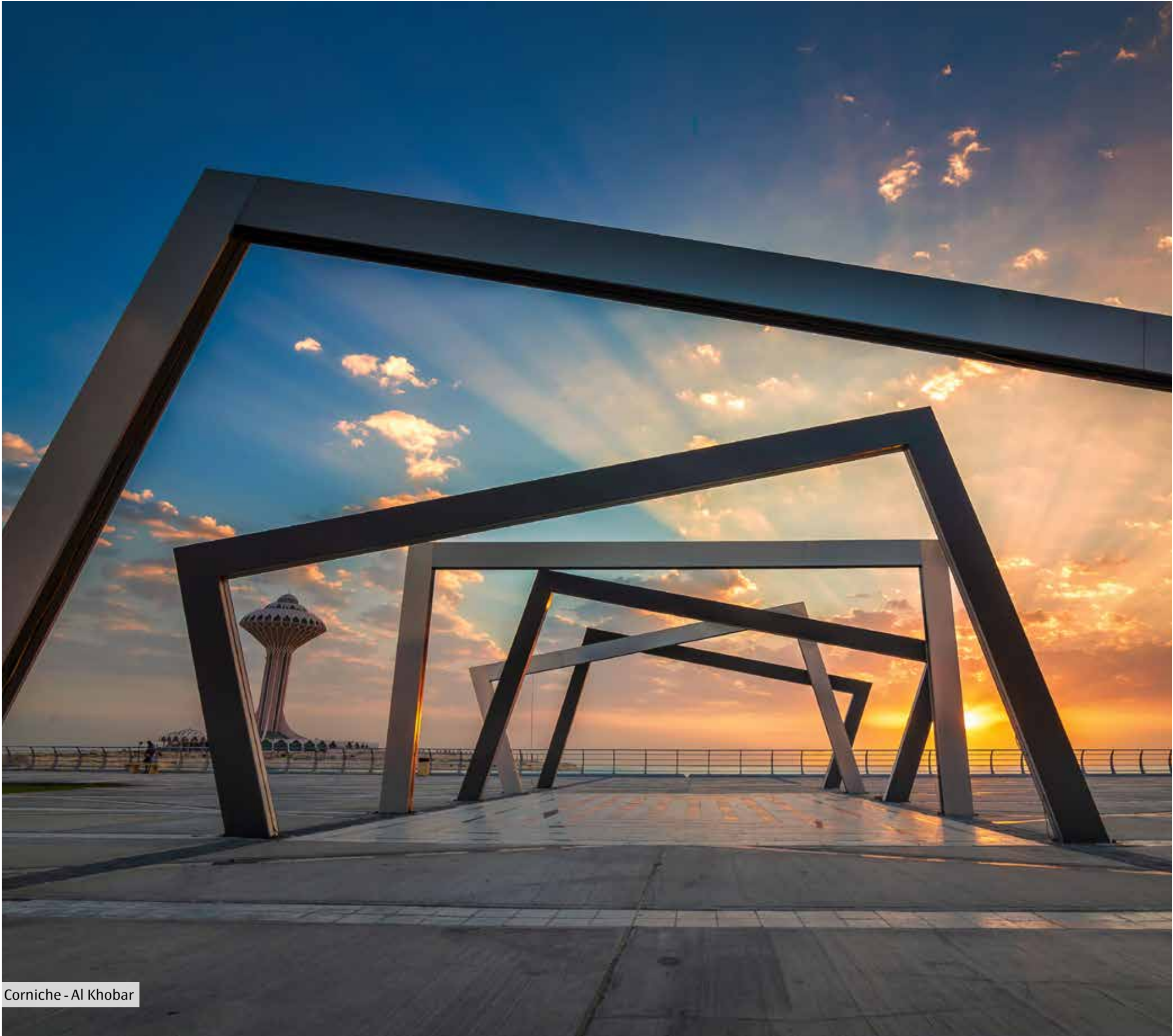
His Royal Highness Crown Prince  
**Mohammad Bin Salman Al Saud**

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Al Rajhi Capital is a Saudi Closed Joint Stock Company (Commercial Registration: 1010241681) with a paid-up capital of SAR 500 million, and regulated by Saudi Arabia's Capital Market Authority (License number: 37-07068). The Company provides asset management, brokerage and investment banking services under the CMA-licensed activities of: Dealing as a Principal, Agent and Underwriter, and Managing Investment Funds and Discretionary Portfolios, in addition to Arranging, Advising and Custody.



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Corniche - Al Khobar

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# CORPORATE PROFILE

## Al Rajhi Capital

Founded in 2008, Al Rajhi Capital is a leading financial services company, providing a range of innovative financial products and services across Brokerage, Asset Management and Investment Banking. As the investment banking subsidiary of Al Rajhi Bank, the largest Islamic bank in the world with assets of SAR 365 billion, the Company combines the strength and resources of its regional presence with best-in-class investment advice and insightful research, to deliver fully-integrated and streamlined solutions.

Capitalizing on this world-class experience, and through the expertise of its investment and research teams, Al Rajhi Capital is a market leader in the delivery of bespoke financial and investment solutions which address the ever-changing needs of clients. Headquartered in Riyadh, and operating from 20 investment centers and offices across the Kingdom of Saudi Arabia with over 225 employees, Al Rajhi Capital is uniquely positioned to provide its client base with seasoned advice based on global experience and regional expertise.

## Vision

To be the leading investment firm in Saudi Arabia, providing innovative and reliable investment solutions to satisfy our clients’ needs and help them succeed financially. We seek to acquire and maintain leadership positions in each of our chosen business lines.

## Values

We will be guided by our values to achieve our vision:

- Professionalism
- Recurring value to customers
- Integrity
- Dependability
- Employer of choice



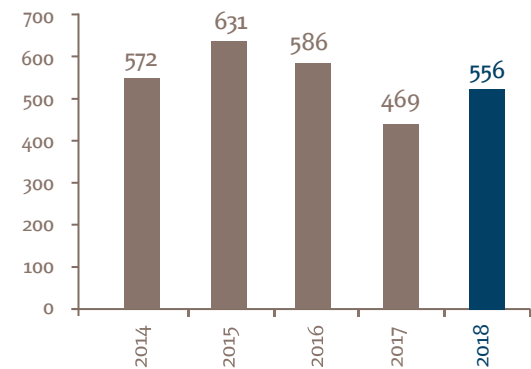
Al Rajhi Tower - Riyadh

# OPERATIONAL HIGHLIGHTS

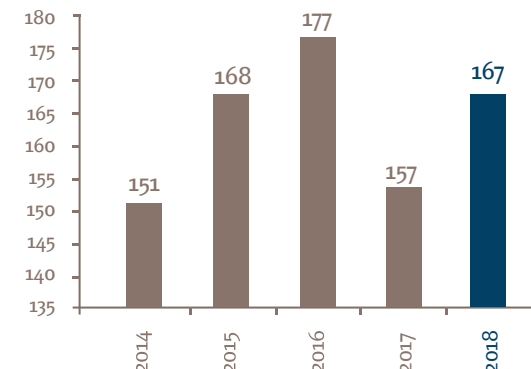
- Retained ranking as the leading broker on Tadawul with a market share of over 20 percent
- Consistent top quartile performance of mutual funds across asset classes compared with peers
- Assets under Management increased by 55 percent to SAR 41.3 billion
- Received approval from the CMA to launch Al Rajhi MSCI Saudi Multi-Factor Index
- Successful IPO and listing on Tadawul of the Al Rajhi REIT Fund
- Started implementing major Digital Transformation initiative to enhance 'customer journey' and make digital channels the preferred choice for client onboarding, reporting and trading
- Participated in CMA's 'Thameen' initiative to promote investing and saving, and continued exclusive sponsorship of Tadawul's 'Invest Wisely' campaign aimed at raising public awareness of investing, as part of the Company's CSR program
- New award recognitions for brokerage, asset management and real estate investments from world-renowned industry publications include:
  - 'Best Broker in Saudi Arabia' by EMEA Finance
  - 'Broker of the Year' by Euromoney Global Investor
  - 'Best Provider of Sharia-Compliant Funds - 2018' by Global Finance
  - 'Real Estate Investment Firm of the Year' from Euromoney Global Investor

# FINANCIAL HIGHLIGHTS (2014 - 2018)

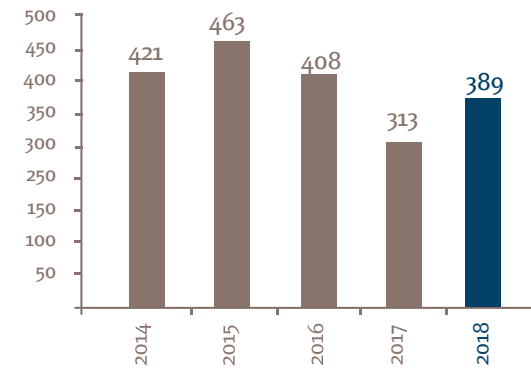
Revenue SAR Million



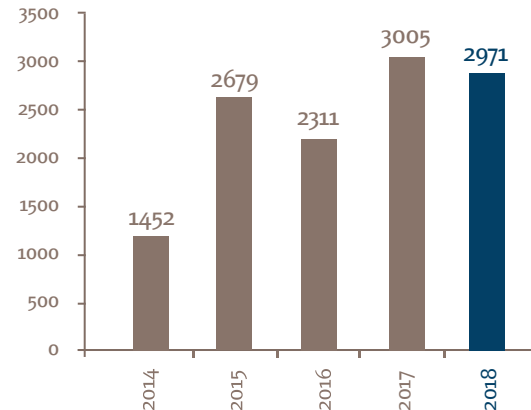
Expenses SAR Million



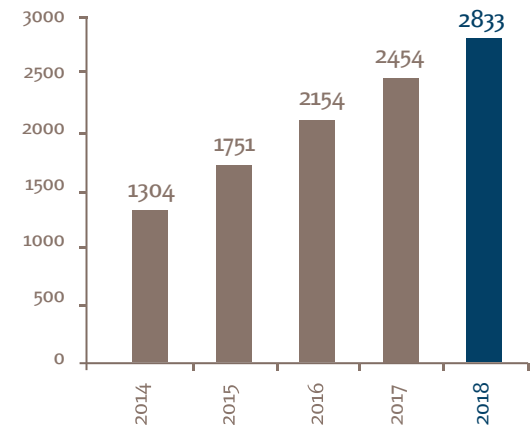
Net Profit (Before Zakat) SAR Million



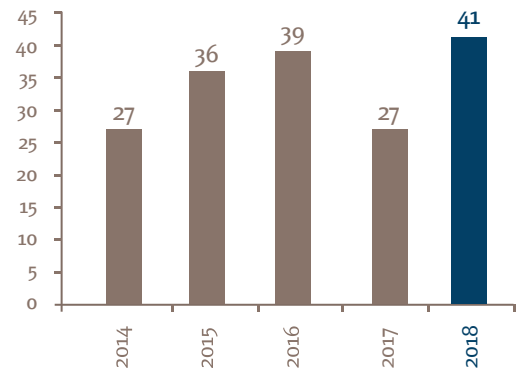
Assets SAR Million



Shareholders' Equity SAR Million



Assets under Management SAR Billion





# BOARD OF DIRECTORS



**Abdullah Bin Sulaiman Bin Abdulaziz Al Rajhi**  
Chairman / Non-Executive

**Sulaiman Bin Saleh Bin Abdulaziz Al Rajhi**  
Non-Executive Member  
Chairman of Audit Committee

**Salah Bin Ali Bin Abdullah Aba’alkhail**  
Non-Executive Member  
Chairman of Compliance Committee

**Abdulaziz Bin Khaled Bin Ali Al Ghefaily**  
Non-Executive Member

**Faisal Bin Saud Bin Mohammed Al Saleh**  
Independent Member  
Chairman of Nomination and Remuneration Committee

**Khalid Bin Hamad Bin Yahya Al Yahya**  
Independent Member

## Board Of Directors’ Report

The Board of Directors is pleased to present the annual report and financial statements of Al Rajhi Capital for the year ended December 31, 2018.

### Financial Results

Al Rajhi Capital reported a strong financial performance in 2018, driven by improved trading conditions on the Saudi Stock Exchange (Tadawul), an increase in assets under management, and growth in investment return on proprietary investments. Total income for the year increased by 19 percent compared with the previous year to reach SAR 556 million, while total expenses were SAR 167 million. As a result, net profit before Zakat grew by 24 percent to SAR 389 million, with a return on equity of 14.7 percent.

The Company continued to maintain a strong balance sheet and high level of liquidity, with the capital adequacy ratio of 2.4 times being substantially higher than the minimum requirement of 1 time by the Capital Market Authority (CMA). The key indicators of return on paid up capital and return on assets improved, to 77.9 percent and 13.0 percent, respectively.

The Company’s stable financial position is a testimony to its consistent and resilient business model; the underlying strength of its enduring client relationships; and its diversified revenue streams which help withstand market shocks and economic volatility.

## Business Performance

ARC continued its strategic efforts to grow and diversify its revenue streams from its business lines. In 2018, Brokerage contributed 56 percent, Asset Management contributed 20 percent, and Proprietary Investments contributed 24 percent from total revenue. This balanced revenue mix will hold the Company in good stead to reduce volatility in income stream in the years ahead.

Al Rajhi Capital retained its status as the leading Broker on Tadawul in 2018, and grew its market share to over 20 percent. Asset Management continued to perform strongly, with total assets under management increasing by 55 percent to SAR 41.3 billion. In addition, the Company's Real Estate business was significantly expanded by the successful IPO of the Al Rajhi REIT Fund, which was oversubscribed by 174 percent. Proprietary Investments, which are based on income-generating assets, benefitted from the full year impact of initiatives taken in 2017.

These encouraging business achievements were recognized by the receipt of additional industry awards during the year. Al Rajhi Capital was named 'Best Broker in Saudi Arabia' by EMEA Finance and 'Broker of the Year' by Euromoney Global Investor; 'Best Provider of Sharia-Compliant Funds - 2018' by Global Finance; and 'Real Estate Investment Firm of the Year' from Euromoney Global Investor. These awards reflect the strength and diversity of the Company's investment products and solutions, and the committed efforts of the entire team.

## Strategic Progress

Al Rajhi Capital introduced a number of key initiatives in 2018 to further implement its five-year strategy and growth vision for 2020. The Company's strategy is closely harmonized with the Kingdom of Saudi Arabia's Vision 2030, National Transformation Plan 2020; and the Strategic Plan 2019 of the Capital Market Authority.

Key strategic developments in 2018 include the launch of a major Digital Transformation initiative, which ultimately aims to deliver all Company products and services to clients through digital channels based on a 'mobile first' approach. Driven by sustained superior performance of the company's leading funds, Asset Management successfully launched an online savings platform, and added a number of new discretionary institutional mandates across asset classes.

The Company has also built a dedicated institutional brokerage team to enhance coverage of foreign institutional investors.

In addition, the IPO and subsequent listing of the Al Rajhi REIT Fund on Tadawul significantly expanded the Real Estate business, with the company's overall real estate portfolios now standing at over SAR 3 billion.

## Acknowledgments

We take this opportunity to gratefully acknowledge the continued confidence, trust and loyalty of our clients and business partners; together with the commitment and professionalism of our management and staff. We also express our appreciation to the Capital Market Authority and Tadawul for their ongoing guidance and support.

# SAUDI ECONOMIC OVERVIEW

## The Economy

The Kingdom’s economic growth rebounded in 2018 after going through a challenging year which saw many key reform initiatives being implemented as part of Saudi Arabia’s Vision 2030 plan.

The International Monetary Fund (IMF) expects Saudi Arabia’s 2019 GDP to grow by 1.8 percent, while the Ministry of Finance expects a GDP growth of 2.6 percent in 2019.

During 2018, Saudi Arabia maintained its expansionary fiscal policy with one of its largest budgets to date.

Revenues increased by 29 percent to SAR 895 billion (2017: SAR 696bn) and expenditure rose by 11 percent to SAR 1,030 billion (2017: SAR 926bn), leading to a deficit of SAR 136 billion (2017: SAR 230bn).

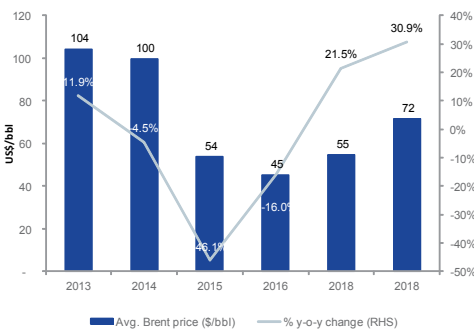
Saudi Arabia’s 2019 Budget indicates a continued focus on fiscal stimulus, driven by a 7 percent increase in budgeted government expenditure to SAR 1.1 trillion. The Government forecasts a deficit of SAR 131 billion or 4.2 percent of GDP (2019: 4.6%).

As per our calculations, USD 83 per barrel (WTI) is required for fiscal breakeven in 2019.

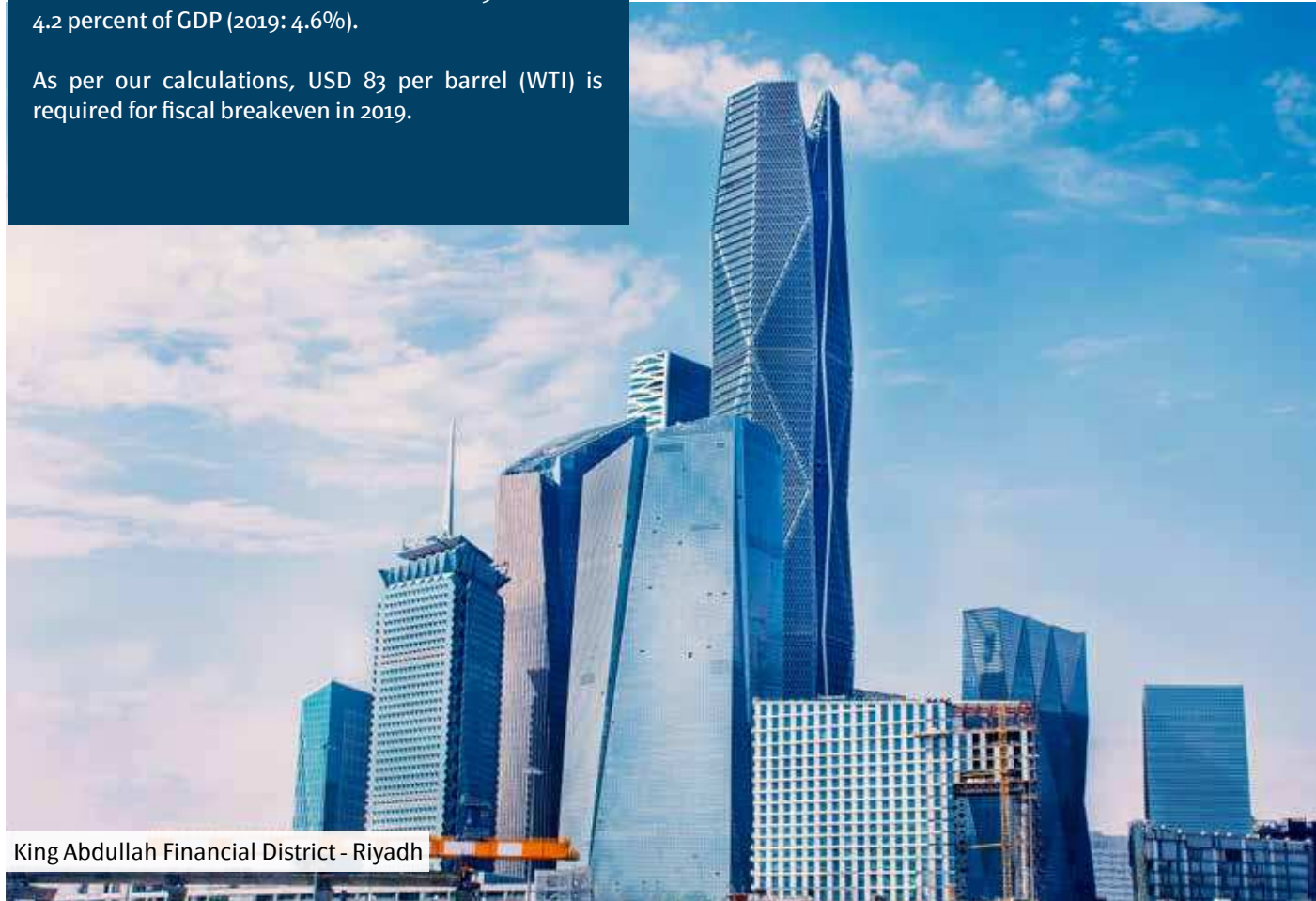
## Oil Price Movements

Growth in oil demand globally is expected to be 1.5 million barrels per day as compared to an increase in supply of 1.4 million barrels per day in 2019, as per EIA estimates. According to Bloomberg consensus, Brent crude prices in 2019 are likely to average US\$ 74.1 per barrel compared with the US\$ 73.1 average estimated for 2018.

Average Brent oil price over the past few years



Source: Bloomberg, Al Rajhi capital



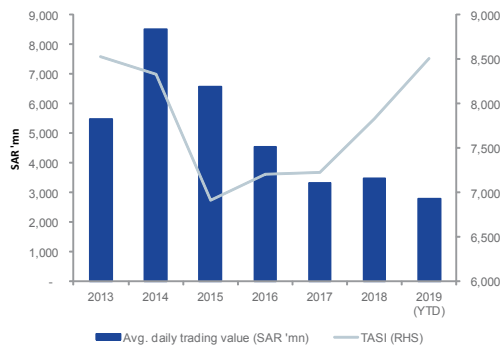
King Abdullah Financial District - Riyadh

## Tadawul Performance

The benchmark Tadawul All Share Index (TASI) witnessed a robust recovery by increasing 8.31 percent compared with 0.22 percent in 2017; while the total value of shares traded increased by 4.14 percent to SAR 870.87 billion, and the number of shares traded decreased by 12.65 percent to 37.82 million.

There were nine IPOs during 2018, comprising seven real estate investment trusts (REITs) and two consumer services companies, with a total offered value of SAR 4.21 billion. At the end of the year, the market capitalization of all IPOs launched during the year stood at SAR 9.88 billion. The new offerings resulted in a total of 190 companies being listed on Tadawul at the end of 2018.

TASI vs. average daily traded value trend



Source: Bloomberg, Al Rajhi capital

## Reform Program

Saudi Arabia continues to make solid progress in pursuing its comprehensive program of economic, fiscal and social reforms in line with Kingdom’s Vision 2030 and National Transformation Plan 2020.

Socially-oriented reforms include allowing women to drive and granting commercial movie theatre licenses. Saudi Arabia also started issuing electronic visas for foreign visitors attending the growing number of tourism and sporting events being organized in the Kingdom. The fiscal reforms plan includes further rises in electricity tariffs; linking liquefied petroleum gas (LPG), asphalt and kerosene to the reference price; and a lowering of the VAT threshold for companies. These follow measures introduced in 2017 which included a new levy on expatriate dependents and a higher levy on expatriate employees; increased electricity tariffs and gasoline prices; the introduction of value added tax (VAT); and selective taxes on energy, soft drinks and tobacco.

New reforms were introduced by the Capital Market Authority (CMA) to create a more attractive investment climate for domestic and international investors. As a result of these reforms, Tadawul will be included in emerging market indices provided by MSCI, FTSE and S&P in 2019. Inclusion in these indices is expected to draw substantial new foreign portfolio investment to the Kingdom of US\$ 45 billion over the next three years. In another significant development, Tadawul signed an agreement with MSCI to create a joint tradeable index that will serve as a basis for the development of new investment instruments such as Saudi derivatives and exchange traded funds (ETFs).



# REVIEW OF OPERATIONS

## Business Functions

### Brokerage

Al Rajhi Capital is the largest broker in the Kingdom of Saudi Arabia, servicing institutional, corporate, retail and high-net-worth individual investors. In 2018, the Company was ranked as the number one broker on Tadawul for the third consecutive year, with its overall market share growing to over 20 percent. The Company made progress in growing its institutional client base through acquiring direct clients, and by partnering with two leading regional brokers to execute transactions for their clients.

Continued investments were made to further expand sales and trading teams; and enhance technology systems and delivery channels to position ARC as the local broker of choice for international clients.

Investments in delivery channels included the eTadawul online trading platform and a trading application for smart devices, with the majority of clients now using digital platforms to conduct trades.

In 2018, Al Rajhi Capital was named 'Best Broker in Saudi Arabia' by EMEA Finance and 'Broker of the Year' by Euromoney Global Investor.

### Asset and Wealth Management

As one of the leading asset management businesses in the Kingdom of Saudi Arabia, Al Rajhi Capital offers a comprehensive range of innovative investment solutions across all major asset classes including equities, commodities, money market, fixed income and multi-asset. The Company's local and regional mutual funds, which have been consistently ranked in the top quartile relative to their peers, continued to perform strongly during 2018. Notable developments include growing total assets under management (AUM) by over 55 percent to SAR 41.3 billion at the end of the year, and formally launching a full-service online portal – ARC Invest.

Driven by sustained superior performance of the Company's leading funds, Asset Management successfully added a number of new discretionary institutional mandates across asset classes and client segments. In addition, Al Rajhi Capital was recognized as the 'Best Provider of Sharia-Compliant Funds - 2018' by Global Finance.

In December, approval was received from the CMA for the launch of the Al Rajhi MSCI Saudi Multi-Factor Index Fund, the first of its kind in Saudi Arabia.

This multi-factor passive fund, which is based on a smart beta approach, is targeted at both institutional and retail investors.

### Real Estate

Al Rajhi Capital expanded its real estate business in 2018 due to the successful initial public offering (IPO) of the Al Rajhi Real Estate Investment Traded Fund (Al Rajhi REIT) at the beginning of the year. Oversubscribed by 174 percent, the IPO raised SAR 740 million and a record 90,561 individual and institutional investors took part. It was subsequently listed on Tadawul on March 20, 2018 as one of the largest real estate investment trusts (REITs) in the Kingdom. Al Rajhi REIT's initial portfolio comprised 13 high-quality assets spread across multiple sectors such as retail, logistics, offices and education; and offered investors a unique opportunity to benefit from a well-diversified portfolio of assets. During the year, Al Rajhi REIT secured a SAR 500 million Sharia-compliant financing facility from Al Rajhi Bank. Subsequently, Al Rajhi REIT has expanded its portfolio to 14 assets by the acquisition of a state-of-the-art logistics facility in Riyadh.

Al Rajhi Capital has one of the largest real estate portfolios in Saudi Arabia, with overall company assets now exceeding SAR 3 billion. During the year, the Company received the 'Real Estate Investment Firm of the Year' award from Euromoney Global Investor.

### Investment Banking

During 2018, Al Rajhi Capital continued to build its investment banking team with additional highly-experienced professionals. The Company also continued to work with its parent, Al Rajhi Bank, to provide the Group's corporate clients with a comprehensive range of best-in-class solutions.

### Corporate Development & Proprietary Investments

The Company maintained its focus in 2018 on reducing earnings volatility through enhancing contributions from sustainable revenue sources, and by identifying new business opportunities. Proprietary investments, which comprise income-generating assets, benefitted from the full-year impact of initiatives taken in 2017, and contributed 24 percent of overall revenues in 2018.

### Research

Al Rajhi Capital is one of the leading research houses in Saudi Arabia, focused on delivering timely and detailed investment analysis of local equity markets and the Saudi economy, through both Arabic and English language reports. The Research department improved its capabilities in various areas such as corporate access and accuracy of earnings estimates of companies; as well as Saudi Government revenue/ budget estimates compared with actual numbers; and enhanced reports through soft coverage of stocks not covered. Additional developments during 2018 include conducting Primary Surveys which covered the changing spending behaviour of Saudi and expatriate consumers; as well as assessing investment sentiments on the stock market, economy and real estate sector. Research also commenced soft coverage of new sectors in 2018.



Elephant Rock - Al Ula

## Support Functions

### Finance

During 2018, the Finance department maintained its focus on revenue diversification, cost control, and prudent balance sheet and liquidity management; while ensuring that the Company's capital adequacy ratios remain higher than the minimum levels set by the CMA. Key developments include successful adoption of IFRS for the preparation of statutory financial statements; and completion of required changes in all business systems to incorporate and automate value added tax (VAT) invoicing and reporting.

### Information Technology

Al Rajhi Capital made substantial progress during 2018 in implementing its Digital Transformation Plan. This major initiative involves a complete overhaul of existing digital platforms with enhanced features and improved user experience; and the introduction of new e-services and delivery channels. Key developments include the launch of a full-service online portal – ARC Invest – for Asset Management; and the ongoing enhancement of eTadawul online trading platform and an application for smart devices for Brokerage.

### Operations

The Company further streamlined its back-office systems and procedures in 2018 in order to improve operational efficiency and enhance customer service. Key developments include the full implementation of the Independent Custody Model (ICM), which is aligned with international best practice. In addition, the newly-established middle office, which handles non-sales client relations processes, provided improved coordination with investment centers.

### Human Resources and Administration

Al Rajhi Capital continued to strengthen its human capital framework during the year. Key developments include enhancing the management team in the areas of institutional brokerage, information technology and digitalization, and investment banking; as well as maintaining a stable headcount with a high level of Saudization.

The Company also continued its investment in staff training and development, with over 85 percent of staff participating in local and international leadership, technical and soft skills programs and courses.

### Marketing, Customer Service & Digital

The Marketing and Customer Services department was expanded during 2018 to include responsibility for overseeing all aspects of the Company's Digital Transformation strategy. Key marketing activities in 2018 include conducting a major advertising campaign for the Al Rajhi REIT Fund; and a social media-based promotional campaign for equity-based mutual funds, in addition to ongoing educational content postings aimed at increasing public awareness on investments.

Ongoing customer service initiatives, including an increased use of digital touch points, resulted in improved customer satisfaction levels with mostly first call resolution of client calls, and a reduction in the number of complaints during the year by more than 55 percent compared with 2017.

### Social Responsibility Activities

Al Rajhi Capital's social responsibility program is designed to enhance awareness and knowledge among existing and potential investors, and also to support social causes. Some of the key activities during the year are listed below.

- Participated in the 'Thameen' initiative by the Capital Market Authority, designed to enhance awareness and knowledge of the basics of investing and saving. Subject matter experts from Al Rajhi Capital took part in a series of explanatory video interviews.
- Continued exclusive sponsorship of Tadawul's 'Invest Wisely' campaign, aimed at raising public awareness of investing. The campaign features a virtual trading platform for users to experience real-life trading in the local stock market, and a Kingdom-wide virtual stock trading competition with prizes supplied by Al Rajhi Capital.
- Supported the International Day of Older Persons through visits by ARC staff to the Social Welfare Centre in Riyadh to interact socially with residents and present gifts from the Company.

# Control Functions

## Governance

Governance exercises its responsibilities through regular Compliance, Risk Management and Sharia reviews, and Internal Audit. Main activities during the year involved closing regulatory and audit observations; and coordinating with the Company's business departments in applying new CMA-implemented regulations, as well as Tadawul requirements. In addition, steps were taken to ensure compliance with the updated Corporate Governance regulation, and enhancing transparency and communication with Board Members.

## Compliance & AML

The Compliance & Anti-Money Laundering (AML) department ensures that the Company complies fully with requirements of respective CMA rules and regulations.

Key initiatives during the year include reviewing and approving changes to the terms and conditions of mutual funds required by new CMA investment funds regulations; updating account opening agreements and KYC forms to meet changing regulatory requirements; and submitting FATCA and CRS Reports for 2018.

## Risk Management

The Risk Management department is responsible for identifying, measuring, controlling and monitoring key risks across the Company. Key activities in 2018 included developing Expected Credit Loss (ECL) models under IFRS 9 for balance sheet exposures and funds; and comprehensive testing of the Company's business continuity management and cyber security processes and systems.

## Legal

The Legal department proactively provides professional legal advisory and consultancy to the Company's management. The department is also responsible for the safekeeping of third-party agreements. During 2018, the department continued to focus on reducing the number of litigation cases involving the Company.

## Sharia

The Sharia department is responsible for ensuring that the Company's strategy and operations comply fully with the provisions of Islamic Sharia. In 2018, the department organized 20 staff workshops addressing the work ethic in financial institutions; and also collaborated with Marketing & Customer Service in conducting online campaigns to increase awareness of Sharia-compliant policies and practices.

## Internal Audit

The Company's Internal Audit function is responsible for assisting the Board of Directors in fulfilling its oversight responsibilities for the financial reporting process, internal control systems and audit process; and the Company's processes for monitoring compliance with applicable laws, regulations, policies and procedures, and code of conduct.

During 2018, Internal Audit conducted a risk assessment exercise to develop a three-year risk-based internal audit plan, and completed 10 internal audits plus an additional review as a special audit assignment required by Management.

The Internal Audit team is supported by an external audit firm to obtain required expertise in the Company's operational areas.





King Abdulaziz Center for World Culture - Dhahran

Al Rajhi Capital is committed to upholding the highest global standards of corporate governance.

This entails complying with regulatory requirements, protecting the rights and interests of all stakeholders, enhancing shareholder value, and achieving organizational efficiency.

The Company has Board-approved policies for risk management, compliance and internal controls, in accordance with the rules and regulations of the Capital Market Authority (CMA) of Saudi Arabia.

### Board of Directors

The Board of Directors is responsible for the creation and delivery of strong, sustainable financial performance and long-term shareholder value. The Board works as a team to provide strategic leadership to management and staff; ensures the organization’s fitness for purpose; sets the values and standards for the Company; and ensures that sufficient financial and human resources are available.

The Board’s role and responsibilities are outlined in the Board Charter.

The Board of Directors comprises six members, of whom two are Independent Members.

Name	Position	Nationality
Abdullah Bin Sulaiman Bin Abdulaziz Al Rajhi	Chairman/Non-Executive	Saudi
Sulaiman Bin Saleh Bin Abdulaziz Al Rajhi	Non-Executive Member	Saudi
Salah Bin Ali Bin Abdullah Aba Al Khail	Non-Executive Member	Saudi
Abdulaziz Bin Khaled Al Ghufaily	Non-Executive Member	Saudi
Faisal Bin Saud Bin Mohammed Al Saleh	Independent Member	Saudi
Khalid Bin Hamad Bin Yahya Al Yahya	Independent Member	Saudi

The Board held four meetings in 2018 as follows:

Name	1 <sup>st</sup> meeting 26/02/2018	2 <sup>nd</sup> meeting 15/05/2018	3 <sup>rd</sup> meeting 25/10/2018	4 <sup>th</sup> meeting 18/12/2018
Abdullah Bin Sulaiman Bin Abdulaziz Al Rajhi	Y	Y	Y	Y
Sulaiman Bin Saleh Bin Abdulaziz Al Rajhi	Y	Y	Y	Y
Salah Bin Ali Bin Abdullah Aba Al Khail	Y	Y	Y	Y
Abdulaziz Bin Khaled Al Ghufaily	Y	Y	Y	Y
Faisal Bin Saud Bin Mohammed Al Saleh	Y	Y	Y	Y
Khalid Bin Hamad Bin Yahya Al Yahya	Y	Y	Y	Y

### Membership of Other Boards

In line with CMA requirements, Board Members who hold membership positions on the boards of other Saudi Arabian and non-Saudi based companies are detailed below:

**01 Abdullah Bin Sulaiman Bin Abdulaziz Al Rajhi**

- Al Rajhi Banking & Investment Corporation (Al Rajhi Bank)  
Chairman/ Non-Executive
- Al Rajhi Cooperative Insurance Co. (Al Rajhi Takaful)  
Chairman/ Non-Executive
- Al Rajhi Holding Group  
Chairman/ Non-Executive
- Farabi Petrochemical Co.  
Chairman/ Non-Executive
- Farabi Investment Co.  
Chairman/ Non-Executive
- Farabi Yanbu Petrochemicals Co.  
Chairman/ Non-Executive
- Farabi Downstream Co.  
Chairman/ Non-Executive
- Fursan Travel  
Chairman/ Non-Executive
- Saudi Company for Manufacturing Carpet Materials  
Non-Executive
- Factory of Jubail Saudi Company for Geotextile Solutions  
Non-Executive
- Green Vision Co. for Artificial Grass  
Non-Executive

**02 Sulaiman Bin Saleh Bin Abdulaziz Al Rajhi**

- Al Rajhi & Almesfer Agriculture Company LLC  
Non-Executive
- Hashem Contracting and Trading Company  
Non-Executive
- Saleh Abdul Aziz Al Rajhi and Partners Company LLC  
Non-Executive

**03 Salah Bin Ali Bin Abdullah Aba Al Khail**

- Al Rajhi Banking & Investment Corporation (Al Rajhi Bank)  
Non-Executive
- National Veterinary Company  
Chairman

**04 Abdulaziz bin Khaled Al Ghufaily**

- Al Rajhi Banking & Investment Corporation (Al Rajhi Bank)  
Non-Executive
- Savola Group  
Non-Executive
- Panda Retail Company  
Non-Executive

**05 Faisal Bin Saud Bin Mohammed Al Saleh**

- Arabian Plastic Manufacturing Co. LLC  
Executive
- Saudi Plastic Products Co. LLC  
Executive

**06 Khalid Bin Hamad Bin Yahya Al Yahya**

- MetLife AIG ANB Cooperative Insurance Company  
Non-Executive

- Review the Board’s structure, point out weaknesses and strengths, and report its recommendations.
- Ensure, on an annual basis, the independence of Independent Board Members, and the non-existence of any conflict of interests in the event that a Member holds a board membership in another company.
- Set clear polices for the remuneration of Board Members and Senior Executives, and submit an annual proposal to the Board covering the annual budget, and remunerations and incentives (bonuses) for Senior Executives.

The Committee comprises three members and held two meetings in 2018.

Name	Position	1 <sup>st</sup> meeting 26/02/2018	2 <sup>nd</sup> meeting 18/12/2018
Faisal Bin Saud Bin Mohammed Al Saleh	Independent Board Member/ Committee Chairman	Y	Y
Abdulaziz Bin Khaled Al Chufaily	Board Member/ Committee Member	Y	Y
Khalid Bin Hamad Bin Yahya Al Yahya	Board Member/ Committee Member	Y	Y

### Audit Committee

The Audit Committee performs a major and significant role of assisting in the supervision and governance functions with regard to:

- Integrity of Company’s financial statements.
- Efficiency of internal control system considering the impact of potential risks.
- Efficiency and independence of external and internal auditors.
- Improvement and upgrade of the control systems, including review of financial statements, accounting policies and internal control system, and expressing its opinion and recommendations.
- Supervision of the Internal Audit department, reviewing audit plans, studying its reports and verifying the extent of its efficiency and independence.
- Recommendation for the appointment of external auditors and reviewing audited financial statements before they are approved by the BoD, terminating the contracts concluded with them and fixing their fees, in addition to any other tasks and assignments commissioned to them.

The Committee comprises three members and held four meetings during 2018.

Name	Position	1 <sup>st</sup> meeting 18/02/2018	2 <sup>nd</sup> meeting 13/05/2018	3 <sup>rd</sup> meeting 21/10/2018	4 <sup>th</sup> meeting 16/12/2018
Sulaiman Bin Saleh Bin Abdul Aziz Al Rajhi	Board Member/ Committee Chairman	Y	Y	Y	Y
Abdulaziz Aba Al Khail	Independent Member	Y	Y	Y	Y
Mohammed Bin Ali Hawash	Chief Internal Auditor at ARB/ member	Y	Y	Y	N*

\*Mr. Abdulaziz Al Shushan the new CIA- ARB attended the Audit Committee as invitee.

### Board Committees

The Board of Directors exercises its functions throught three Board Committees.

#### Nomination and Remuneration Committee

The Committee’s responsibilities include the following:

- Recommend nominations to the Board membership or Board Committees’ membership.
- Fill vacant positions in accordance with the approved policies and standards.
- Review the membership requirements of suitable skilled personnel on an annual basis.

Compliance Committee

The Compliance Committee assists the Board with the following:

- Ensure that the Company is carrying out its business in compliance with CMA provisions and regulations.
- Review the Compliance and Anti-Money Laundering report.
- Monitor and assess the performance of the Compliance department.
- Review all compliance risks that might have an adverse effect on the Company’s financial position or reputation.
- Submit quarterly and annual reports on its functions.

The Committee comprises five members and held four meetings in 2018.

Name	Position	1 <sup>st</sup> meeting 22/02/2018	2 <sup>nd</sup> meeting 10/05/2018	3 <sup>rd</sup> meeting 18/10/2018	4 <sup>th</sup> meeting 12/12/2018
Salah bin Ali Aba’ Al Khail	Chairman of the Committee / Board Member ARC	Y	Y	Y	Y
Gaurav Shah	Committee Member / CEO	Y	Y	Y	Y
Mohammed Al Monajam	Committee Member / CCO & AMLRO	Y	Y	Y	Y
Abdullah Al Nami	Committee Member / Head of Compliance - ARB	N**	N**	N***	Y
Malek Al Kawas*	Committee Member/ Head of Internal Audit	Y	Y	N	N
Ayman Al Aydi	Committee Member/ Senior Internal Auditor	N	N	Y	Y

\* Malek Al Kawas resigned on 06-06-2018  
\*\*Mr. Riad I. Amawi, Compliance-Subsidiaries, Treasury & FI Compliance – ARB, attended on behalf of Mr. Al Nami  
\*\*\* Mr. Amjad O. Abo Omar, Senior Director Regulatory Compliance – ARB, attended on behalf of Mr. Al Nami

Senior Management

The Senior Management team is core to the Company’s overall decision-making structure; and plays a pivotal role in the planning, policy formulation, governance, reporting and decision-making processes. Led by the Chief Executive Officer, the team is responsible for the day-to-day operations of Al Rajhi Capital, in line with the goals and authority set by the Board of Directors.

Name	Position
Gaurav Shah	Chief Executive Officer
AbdulAziz Ali Al Sabt	Real Estate Director
Megren Saud Al Kulaibi	Head of Asset Management
Ameen Wasfi Al Saadi**	Head of Investment Banking
Jithesh Kalliath Gopi*	Director - Corporate Development & Proprietary Investments
Mazen Turkey Al Sudairi	Head of Research
Ahmed Abdulrahman Al Mohsen	Chief Financial Officer
Tarik Ibrahim Al Sugair	Governance Director
Mohammed Salem Al Munajam	CCO & AMLRO
Waleed Abdulrahman Al Thenayan	HR & Administration Director
Ayman Al Aydi	Senior Internal Auditor

\*Resigned on 31/01/2019  
\*\*Appointed as Head of Investment Banking on 31/12/2018

Remuneration

The Company pays its Non-Executive Board Directors a fixed remuneration and sitting fees for attending Board and Board Committee meetings. In addition, it pays the salaries and remunerations of Senior Executives in accordance with their respective employment contracts.

Details of the expenses, remuneration and salaries paid to the Board members and five of the senior executives, including the CEO and CFO, during 2018 are as follows:

- Total remuneration paid to the Board Directors was SAR 948,000 excluding VAT.
- Total remuneration and rewards paid to five Senior Executives who received the highest remuneration and rewards from the Company, including the CEO and the CFO, amounted to SAR 14,309,308

	Executive Board Members	Non-Executive Members/ Independent Board Members	Five Senior Executives who received the highest remuneration and rewards from the Company including CEO and CFO
Salaries and Compensation			5,232,924
Allowances		948,000	2,567,974
Annual and periodic bonuses			6,508,410
Incentive Plan			-
Commissions	-		-
Any other Yearly or Monthly Benefits	-		-
Total	-	948,000	14,309,308

Governance Structure

Our governance standards underpin our regulatory responsibilities. Our reputation and integrity are key to our success, and we adhere to the highest globally-recognized professional and ethical standards. Al Rajhi Capital complies with the principles of transparency, equality, accountability and objectivity, which constitute the main components of good corporate governance standards. They are also at the heart of its business practice, and facilitate the establishment and functioning of effective controls and risk management, and timely compliance with regulatory norms. There are written rules and procedures for preventing conflict of interests and the use of internal information, for preserving confidentiality, preventing money laundering and financing of terrorism, and financial malpractice.

Our committees are each chaired by a Board Member or a Management Committee member to ensure we deliver against our commitments and conduct our business to the highest standards. Our committees cover every aspect of the Company’s activities: strategy, new business investments, operations and information technology, recruitment, risk management and compliance. They are integral to our principle of governance and our commitment to transparency.



In 2018, there were a number of notable improvements to strengthen the existing corporate governance structures approved by the Board, which included:

- Review and update of the policies and procedures for each department, with subsequent approval by the Board of Directors.
- Further strengthening its approach towards any suspected market manipulation with zero-tolerance, and immediately restricting market access for such conduct.
- Risk management reports tabled to the Board on a quarterly basis.
- AML reports tabled to the Board on a yearly basis.
- Board of Directors' annual report for 2017 published as per CMA guidelines.
- ICAAP report as part of Pillar II disclosure was approved by the Board and submitted to the CMA during Q1 2018.

### Fines and Penalties Imposed on the Company

The CMA imposed one fine amounting to SAR 50,000 during the year. This was due to a human error in 2014 pertaining to not complying with CMA instruction to block a client investment account. ARC took corrective action by applying the specified controls.

### Major Risks in the Business

#### Credit Risk

Credit risk is the risk that one party will fail to discharge an obligation and will cause the other party to incur a financial loss. The Company seeks to manage its credit risk with respect to customers by setting limits for individual customers and by monitoring these limits.

With respect to financial assets of the Company, including cash and cash equivalents, the Company's exposure to credit risk arises from default of the counterparties, with the maximum exposure equal to the carrying amount of these instruments. All of the Company's counterparties are subject to acceptance and fixation of exposure limit by the Risk Management department. With respect to Murabaha contract receivables, the outstanding balance is secured by shares and other tangible assets available in the counterparties' portfolios which are under the custody of the Company.

The Credit Risk for direct investments in Real Estate can potentially arise from tenants' inability to pay rent. This risk is mitigated by conducting an in-depth credit assessment of the tenants, and undertaking all possible duties of care to ensure that only tenants with the highest credit profiles backed up by stable and established business models producing consistent cash flows, are selected.



Diriyah - Riyadh

### Market Risk

Market risk is the risk of losses in on- and off-balance sheet positions arising from movements in market rates or prices such as profits rates, foreign exchange rates, equity prices, credit spreads and/or commodity prices resulting in a loss to earnings and capital.

The Company's investments in REIT and Equity Funds are subjected to this risk. It manages this risk by carefully selecting the REITs and Funds for investment through a robust process where quality of the investment is thoroughly assessed.

The Company's Murabaha contracts receivables are exposed to market risk arising from the fluctuation in prices of the shares which are provided to the Company as collateral for the facilities. The Company has adequate policies, procedures and monitoring mechanisms in place to effectively control this risk.

### Impairment Risk

Impairment risk is the risk of an asset's value declining to lower than its book value, which warrants booking impairment charge to align the asset's value in the financial books with its actual value. The Company's investments in Real Estate are subjected to this risk as their values could go down on account of a slowdown in the economy in general or at a local level, where the assets are located.

The Company manages this risk by implementing several controls. Before a property is purchased, the Company undertakes a comprehensive evaluation that takes into consideration the rental income, location, credit worthiness of the tenant, lease covenants, comparable market transactions, future capex requirements, and different valuation approaches including income valuation and replacement cost valuation. The Company ensures that all the properties purchased by it are properly managed through maintenance of the original design, proper upkeep of the property, and adequate fire protection measures.

### Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events. This will include legal risks covering, but not limited to, exposure to fines, penalties, or punitive damages resulting from supervisory actions, as well as private settlements. Operational risk of the Company is managed through robust incident management, root cause analysis, risk control self-assessments, key risk indicators, business continuity planning and disaster recovery planning.

Murabaha Profit Rate Risk

Murabaha profit rate risk is the risk that the profit rate charged is not commensurate with the financing cost due to changes in the market commission rate. The Company may be subjected to Murabaha profit rate risk on its commission-bearing assets, including Murabaha contracts receivables. The Company manages this risk by periodically aligning the profit rates with interbank borrowing rates, factoring trading commission in the client’s profitability so that overall profitability of the Murabaha book is not adversely affected. Further, for large exposures, the Company manages this risk by matching the tenure and financing terms between the assets and the liabilities.

Liquidity Risk

Liquidity risk is the risk that the Company will encounter difficulty in raising funds to meet commitments associated with financial instruments. Al Rajhi Capital aims to maintain a liquidity coverage ratio in excess of 110 percent at all times. Deposits are generally placed for short periods to manage the Company’s liquidity requirements.

All liabilities on the Company’s balance sheet, other than end of service benefits, are contractually payable on a current basis. Liquidity risk at an investment fund level is managed through appropriate liquidity limits and monitoring for each fund.

Reputational Risk

Reputational risk refers to the potential adverse effects, which can arise from the Company’s reputation being sullied due to factors such as unethical practices, regulatory actions, customer dissatisfaction and complaints, and negative/adverse publicity. The Company proactively manages its reputational risk by conducting a detailed analysis of trends which may lead to threats to its brand value. It has a robust incident management process in place through which it mitigates issues arising out of any disruption causing reputational damage.

Compliance Risk

Compliance risk is the risk of Company not adhering to the laws, regulations, guidelines and specifications related to its business and operating environment. Non-adherence to regulatory guidelines may result in disciplinary actions/penalties.

The Company has required Compliance policy and procedures approved by Compliance Committee and Board of Directors. The Company’s Compliance department has developed a risk-based approach to support supervision of regulatory compliance processes.

Variances in the Operating Income Result

Total Operating Income for the year was SAR 556 million, which was higher by 21 per cent compared to the previous year. This increase was mainly attributable to higher trading volumes on the Saudi stock exchange (Tadawul) and brokerage market share, increase in assets under management, and dividend income from the Company’s new investments.

Company Subsidiaries

Company Name	Paid up capital (SAR)	ARC ownership	Purpose	Nationality	Establishment & Head quarter location
Privileged Warehouses Company3	100,000	95%	Carries out activities of a real estate fund in KSA	Saudi	Riyadh
Saudi Real Estate Enrichment Company	500,000	50%	Carries out activities of a real estate fund in KSA	Saudi	Riyadh

Note: ARC also has other subsidiaries on behalf of third party funds to provide custody services, where ARC does not have any beneficial interest in these subsidiaries. One of ARC’s investment is held through an SPV owned by the Company. ARC has transferred the ownership of an SPV holding clients’ assets to an independent custodian in 2018 as required by the applicable regulations.

Loans

During the year, the Company managed to repay a Murabaha loan from Al Rajhi Bank, which was obtained in October 2017. The Company did not have any loan as of December 31, 2018.

Conflict of Interest

Other than those stated in Note 23 of the Financial Statements regarding related party transactions, the Company did not, nor has it entered into, any contract in which any member of the Board, the Chief Executive Officer, the Chief Financial Officer or any of their associates, has or had any material interest that has not been approved.

Results of the Annual Review of the Efficiency of Internal Control Measures

Al Rajhi Capital maintains a highly-efficient internal control system that has the following measures in force:

- The existence of a dedicated Internal Audit department supported by an external Consulting / Audit firm, providing its findings and recommendations to the attention of the Audit Committee and the Board of Directors. This provides Management with reasonable assurance about the adequacy of internal controls, the effectiveness of risk management and the company’s compliance with policies and procedures as well as applicable rules and regulations.
- Top priority is accorded to the results of the internal control reviews, with corrective measures identified to prevent further recurrence. The Audit Committee monitors the implementation of corrective actions for the internal control gaps as identified in the Internal Audit Reports to ensure continuous improvement of the Internal Control System.
- A highly-efficient internal control system is judiciously reviewed by the Audit Committee to ensure that all control tools are effective, and applied consistently and effectively throughout the organization.
- The policies and procedures that are currently in place reflect consistency, industry best practices, and adherence to regulatory compliance. Developed internally, they have been reviewed by an independent consultant prior to being approved by the Board of Directors, and are subject to annual review.

Based on the annual assessment of the effectiveness of the Company’s internal control procedures and internal audits conducted, the Audit Committee considers that the internal control system is designed to provide comprehensive review of the company’s activities, works effectively, and is being continuously monitored. Nonetheless, the management continuously endeavors to enhance and further strengthen the internal control system of ARC.



# FINANCIAL STATEMENTS



Jeddah City

**Al Rajhi Capital Company (A Saudi closed joint stock company)**  
**Financial Statements for the year ended December 31, 2018**



**AL RAJHI CAPITAL COMPANY**  
(A Saudi Closed Joint Stock Company)  
**FINANCIAL STATEMENTS**  
For the year ended 31 December 2018  
together with the  
**INDEPENDENT AUDITORS' REPORT**



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## Independent auditors' report

To the Shareholder of Al Rajhi Capital Company

### Opinion

We have audited the financial statements of **Al Rajhi Capital Company** ("the Company"), which comprise the statement of financial position as at 31 December 2018, the statements of profit or loss, comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2018, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRS") that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organization for Certified Public Accountants ("SOCPA").

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing ("ISAs") that are endorsed in the Kingdom of Saudi Arabia. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the professional code of conduct and ethics that are endorsed in the Kingdom of Saudi Arabia that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Emphasis of Matter – Comparative information

We draw attention to 2(a) of the financial statements which describes that the Company was converted to a Closed Joint Stock Company from a Limited Liability Company, with effect from 1 March 2017. As a result, the comparative information presented is not comparable. Our opinion is not modified in respect of this matter.

### Responsibilities of Management and Those Charged with Governance are responsible for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS that are endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the SOCPA, the applicable requirements of the Regulations for Companies, the Company's By-Laws and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

KPMG Al Fozan & Partners Certified Public Accountants, a registered company in the Kingdom of Saudi Arabia, and a non-partner member firm of the KPMG network of independent firms affiliated with KPMG International Cooperative, a Swiss entity.



## Independent auditors' report

To the Shareholder of Al Rajhi Capital Company (continued)

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. 'Reasonable assurance' is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs that are endorsed in the Kingdom of Saudi Arabia, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs that are endorsed in the Kingdom of Saudi Arabia, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, then we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit of Al Rajhi Capital Company ("the Company").

For KPMG Al Fozan & Partners  
Certified Public Accountants

  
Abdullah Hamad Al Fozan  
License No. 348

Al Riyadh: 13 Jumada II 1440H  
Corresponding to: 19 February 2019



## AL RAJHI CAPITAL COMPANY (A Saudi Closed Joint Stock Company) STATEMENT OF FINANCIAL POSITION As at 31 December 2018 (Saudi Arabian Riyals)

		31 December 2018	31 December 2017	1 March 2017
	Notes			
<b>Assets</b>				
Property and equipment	5	178,738	303,573	570,404
Intangible assets	6	14,662,363	14,756,414	16,576,641
Investment properties	7	1,297,590,446	1,314,006,074	1,328,057,973
Investments	8	861,358,128	1,034,286,049	531,220,570
Employee loan	9	1,758,000	1,758,000	3,201,750
<b>Non-current assets</b>		<b>2,175,547,675</b>	<b>2,365,110,110</b>	<b>1,879,627,338</b>
Cash and cash equivalents	10	59,194,115	79,180,616	77,986,492
Investments	8	300,875,539	--	--
Murabaha receivables	11	383,977,951	425,109,169	376,543,923
Accrued income	12	19,348,880	13,850,467	20,334,282
Employee loan	9	--	4,710,750	4,710,750
Advances, prepayments and other receivables	13	32,024,244	116,983,991	7,327,780
<b>Current assets</b>		<b>795,420,729</b>	<b>639,834,993</b>	<b>486,903,227</b>
<b>Total assets</b>		<b>2,970,968,404</b>	<b>3,004,945,103</b>	<b>2,366,530,565</b>
<b>Equity and liabilities</b>				
<b>Equity</b>				
Share capital	19	500,000,000	500,000,000	500,000,000
Statutory reserve	3.10	250,000,000	250,000,000	250,000,000
Retained earnings		2,082,725,338	1,703,987,498	1,466,190,172
<b>Total equity</b>		<b>2,832,725,338</b>	<b>2,453,987,498</b>	<b>2,216,190,172</b>
<b>Liabilities</b>				
Employee benefit obligation	14	40,578,870	38,241,303	36,700,202
<b>Non-current liability</b>		<b>40,578,870</b>	<b>38,241,303</b>	<b>36,700,202</b>
Borrowing	15	--	402,700,000	--
Other payables and accruals	16	77,378,510	91,450,779	78,645,838
Due to a related party - Zakat payable	17	10,556,714	7,836,551	22,552,171
Provisions	18	9,728,972	10,728,972	12,442,182
<b>Current liabilities</b>		<b>97,664,196</b>	<b>512,716,302</b>	<b>113,640,191</b>
<b>Total liabilities</b>		<b>138,243,066</b>	<b>550,957,605</b>	<b>150,340,393</b>
<b>Total equity and liabilities</b>		<b>2,970,968,404</b>	<b>3,004,945,103</b>	<b>2,366,530,565</b>

The accompanying notes from 1 to 28 form an integral part of these financial statements.



**AL RAJHI CAPITAL COMPANY**  
(A Saudi Closed Joint Stock Company)  
**STATEMENT OF PROFIT OR LOSS**  
For the year ended 31 December 2018  
(Saudi Arabian Riyals)

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
<i>Notes</i>		
<b>Operating income</b>		
Income from brokerage services, net	284,634,497	194,351,207
Income from asset management services, net	114,090,306	75,074,967
Rental income on investment properties	99,956,741	79,982,008
Gains from investments, net	1,273,806	5,308,842
Special commission income on Murabaha receivables	24,530,564	19,157,921
Special commission income on short-term placements	3,598,139	-
Dividend income	33,492,121	2,715,889
Other operating income	3,375,298	597,809
Special commission expense	(8,250,000)	(3,010,000)
<b>Total operating income</b>	<b>556,701,472</b>	<b>374,178,643</b>
<b>Operating expenses</b>		
Salaries and employee related benefits	(115,847,511)	(87,346,525)
Depreciation and amortisation expense	5, 6, 7 (22,184,733)	(18,975,261)
Rental expense	(4,145,934)	(5,763,557)
Other general and administrative expenses	20 (20,782,517)	(15,313,962)
Promotion and marketing expenses	(1,132,116)	(1,115,682)
Credit impairment losses	11, 13 (3,314,107)	(29,779)
<b>Total operating expenses</b>	<b>(167,406,918)</b>	<b>(128,544,766)</b>
<b>Operating profit</b>	<b>389,294,554</b>	<b>245,633,877</b>
Zakat charge	17 (10,556,714)	(7,836,551)
<b>Profit for the year / period</b>	<b>378,737,840</b>	<b>237,797,326</b>

The accompanying notes from 1 to 28 form an integral part of these financial statements.

**AL RAJHI CAPITAL COMPANY**  
(A Saudi Closed Joint Stock Company)  
**STATEMENT OF COMPREHENSIVE INCOME**  
For the year ended 31 December 2018  
(Saudi Arabian Riyals)

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
Profit for the year / period	378,737,840	237,797,326
Other comprehensive income for the year / period	--	--
<b>Total comprehensive income for the year / period</b>	<b>378,737,840</b>	<b>237,797,326</b>

The accompanying notes from 1 to 28 form an integral part of these financial statements.



**AL RAJHI CAPITAL COMPANY**  
(A Saudi Closed Joint Stock Company)  
**STATEMENT OF CHANGES IN EQUITY**  
For the year ended 31 December 2018  
(Saudi Arabian Riyals)

	Share capital	Statutory reserve	Retained earnings	Total
Balance as at 1 January 2018	500,000,000	250,000,000	1,703,987,498	2,453,987,498
<i>Total comprehensive income</i>				
Profit for the year	--	--	378,737,840	378,737,840
Other comprehensive income for the year	--	--	--	--
<b>Total comprehensive income for the year</b>	<b>--</b>	<b>--</b>	<b>378,737,840</b>	<b>378,737,840</b>
<b>Balance as at 31 December 2018</b>	<b>500,000,000</b>	<b>250,000,000</b>	<b>2,082,725,338</b>	<b>2,832,725,338</b>
Balance as at 1 March 2017	500,000,000	250,000,000	1,466,190,172	2,216,190,172
<i>Total comprehensive income</i>				
Profit for the period	--	--	237,797,326	237,797,326
Other comprehensive income for the period	--	--	--	--
<b>Total comprehensive income for the period</b>	<b>--</b>	<b>--</b>	<b>237,797,326</b>	<b>237,797,326</b>
<b>Balance as at 31 December 2017</b>	<b>500,000,000</b>	<b>250,000,000</b>	<b>1,703,987,498</b>	<b>2,453,987,498</b>

The accompanying notes from 1 to 28 form an integral part of these financial statements.

**AL RAJHI CAPITAL COMPANY**  
(A Saudi Closed Joint Stock Company)  
**STATEMENT OF CASH FLOWS**  
For the year ended 31 December 2018  
(Saudi Arabian Riyals)

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
<i>Notes</i>		
<b>Cash flows from operating activities</b>		
Operating profit before Zakat	389,294,554	245,633,877
Adjustments for:		
Depreciation and amortisation	5,6,7 22,184,733	18,975,261
Gain on sale of property and equipment	--	(1,375)
Reversal of provisions	18 (1,000,000)	(1,713,210)
Special commission income on Murabaha receivables	(24,530,564)	(19,157,921)
Special commission income on short-term placements	(3,598,139)	--
Special commission expense	8,250,000	3,010,000
Employee benefit obligation expense	14.1 5,988,131	4,098,779
Provision for Murabaha receivables	11.2 10,905	29,779
Provision for rental receivables	13.1 3,303,202	--
Gains from investments, net	(1,273,806)	(5,308,842)
<i>Changes in:</i>		
Murabaha receivables	65,650,877	(29,441,394)
Accrued income	(5,498,413)	6,483,815
Employee loan	4,710,750	1,443,750
Advances, prepayments and other receivables	81,656,545	(109,656,211)
Other payables and accruals	(14,072,269)	15,509,233
Zakat paid	17 (7,836,551)	(22,552,171)
Employee benefit obligation paid	14.1 (3,650,564)	(2,557,678)
Net cash generated from operating activities	519,589,391	104,795,692
<b>Cash flows from investing activities</b>		
Acquisition of property and equipment	5 (84,844)	(66,308)
Acquisition of intangible assets	6 (5,018,723)	(2,771,172)
Addition to investment property	7 (446,652)	--
Acquisition of investments	(1,059,989,099)	(1,332,240,535)
Proceeds from sale of investments	936,913,426	834,483,898
Proceeds from sale of property and equipment	--	2,550
Net cash used in investing activities	(128,625,892)	(500,591,568)
<b>Cash flows from financing activities</b>		
Proceeds from borrowing	--	600,000,000
Repayment of borrowing	(400,000,000)	(200,000,000)
Financial charges paid	(10,950,000)	(3,010,000)
Net cash (used in) / generated from financing activities	(410,950,000)	396,990,000
<b>(Decrease) / increase in cash and cash equivalents</b>	<b>(19,986,501)</b>	<b>1,194,124</b>
Cash and cash equivalents at the beginning of the year / period	79,180,616	77,986,492
<b>Cash and cash equivalents at the end of the year / period</b>	<b>59,194,115</b>	<b>79,180,616</b>

The accompanying notes from 1 to 28 form an integral part of these financial statements.

**AL RAJHI CAPITAL COMPANY**  
(A Saudi Closed Joint Stock Company)  
**NOTES TO THE FINANCIAL STATEMENTS**  
For the year ended 31 December 2018  
(Saudi Arabian Riyals)

**1 GENERAL INFORMATION**

Al Rajhi Capital Company (the "Company" or "ARC") is a Saudi closed joint stock company registered in Riyadh, Kingdom of Saudi Arabia under commercial registration numbered 1010241681 dated 1 Dhul Hijjah 1428H (corresponding to 11 December 2007).

The objectives of the Company are to provide a range of diverse, innovative Sharia-compliant financial products and services.

The registered address of the Company is as follows:

Al Rajhi Capital  
Head Office, King Fahad Road  
P.O. Box 5561, Riyadh 11432  
Kingdom of Saudi Arabia

**2 BASIS OF PREPARATION**

**a) Statement of compliance**

The accompanying financial statements presenting the operations conducted by the Company for the year ended 31 December 2018 have been prepared in accordance with International Financial Reporting Standards ("IFRS"), that are endorsed in the Kingdom of Saudi Arabia, and other standards and pronouncements issued by Saudi Organisation for Certified Public Accountants ("SOCPA").

For all periods up to and including the period ended 31 December 2017, the Company prepared its financial statements in accordance with generally accepted accounting standards as issued by SOCPA ("SOCPA GAAP"). These financial statements for the year ended 31 December 2018 are the first financial statements of the Company prepared in accordance with IFRS, and accordingly IFRS 1 *First-time Adoption of International Financial Reporting Standards* have been applied. The date of transition to IFRS is 1 March 2017.

The Company was converted from a limited liability company to a closed joint stock company effective Jumada Al Thani 3, 1438H (corresponding to 1 March 2017). In accordance with the Company's By-laws, the first statutory fiscal period of the Company under the new legal status was from 1 March 2017 to 31 December 2017. Accordingly, the comparatives in these financial statements are presented for the period from 1 March 2017 to 31 December 2017.

The nature and amount of adjustments arising from the first-time adoption of IFRS is explained in Note 4 to the accompanying financial statements.

**b) Basis of measurement**

These financial statements have been prepared on a going concern basis under historical cost convention except for the investments in mutual funds which are carried at fair value through profit or loss ("FVTPL"), and employee benefit obligation which is measured using actuarial techniques at present value. These financial statements are presented in Saudi Arabian Riyals ("SR"), which is the presentation and functional currency of the Company. All amounts have been rounded to the nearest SR, unless otherwise stated.

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**2 BASIS OF PREPARATION (CONTINUED)**

**c) Critical accounting estimates and judgments**

The preparation of these financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

**- Measurement of the expected credit loss allowance ("ECL")**

The measurement of the expected credit loss allowance for financial assets measured at amortised cost is an area that requires the use of complex models and significant assumptions about future economic conditions and credit behaviour (e.g. the likelihood of counter-parties defaulting and the resulting losses). Explanation of the input, assumptions and estimation techniques used in measuring ECL on Murabaha receivables and rental receivables are further detailed in note 3.3 Impairment - Financial assets.

A number of significant judgments are also required in applying the accounting requirements for measuring ECL, such as:

- (i) Determining criteria for significant increase in credit risk;
- (ii) Choosing appropriate models and assumptions for the measurement of ECL;
- (iii) Establishing the number and relative weights of forward-looking scenarios for each type of product/market and the associated ECL; and
- (iv) Establishing groups of similar financial assets for the purposes of measuring ECL.

Detailed information about the judgments and estimates by the Company in respect of the above is set out in note 3.3 Impairment - Financial assets.

The loss allowance recognised in the period is impacted by a variety of factors as described below:

- (i) Transfers between Stage 1 and Stages 2 or 3 due to financial instruments experiencing significant increases (or decreases) in credit risk or becoming credit-impaired in the period and the consequent ("step up" or "step down") between 12-month and Lifetime ECL;
- (ii) Additional allowances for new financial instruments recognised during the period as well as releases for financial instruments de-recognised in the period;
- (iii) Impact on the measurement of ECL due to changes in Probability of Default ("PD"), Exposure At Default ("EAD") and Loss Given Default ("LGD") in the period arising from regular refreshing of inputs of models;
- (iv) Impacts on the measurement of ECL due to changes made to models and assumptions;
- (v) Unwinding of discount within ECL due to the passage of time as ECL is measured on a present value basis;
- (vi) Financial assets derecognised during the period and write-offs of allowances related to assets that were written-off during the period.



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**2 BASIS OF PREPARATION (CONTINUED)**

- Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by ARC.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

A Fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits from the asset's highest and best use or by selling it to another market participant that would utilize the asset in its highest and best use.

ARC uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy. This is described, as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the financial statements at fair value on a recurring basis using level 1 or level 2 indicators, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

The Company applies the fair value of a financial instrument on initial recognition as normally the transaction price i.e. the fair value of the consideration given or received. If the Company determines that the fair value on initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique for which any unobservable inputs are judged to be insignificant in relation to the measurement, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value on initial recognition and the transaction price. Subsequently, that difference is recognized in the statement of profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

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**2 BASIS OF PREPARATION (CONTINUED)**

- Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and the risks specific to the liability.

- Employee benefits

*Defined benefit plans*

ARC operates a defined benefit plan under the Saudi Arabian Law applicable based on employees' accumulated periods of service at the date of the statement of financial position. The cost of providing benefits under the defined benefit plans is determined separately for each plan using the projected unit credit method as per IAS 19 *Employee benefits*.

The cost of providing benefits under ARC's defined benefit plan is determined using the projected unit credit method by a professionally qualified actuary and arrived at using actuarial assumptions based on market expectations at the date of the statement of financial position. These valuations attribute entitlement benefits to the current period (to determine current service cost), and to the current and prior periods (to determine the present value of defined benefit obligations). Re-measurements, comprising of actuarial gains and losses and the return on plan assets (excluding net interest), are recognized immediately in the statement of financial position with a corresponding debit or credit to retained earnings through the statement of other comprehensive income in the period in which these occur. Re-measurements are not reclassified to the statement of profit or loss in subsequent periods.

Past service costs are recognized in the statement of profit or loss on the earlier of:

- the date of the plan amendment or curtailment; and
- the date that ARC recognizes restructuring-related costs

Financing cost is calculated by applying the discount rate to the net defined benefit liability or asset.

When a settlement (eliminating all obligations for benefits already accrued) or a curtailment (reducing future obligations as a result of a material reduction in the scheme membership or a reduction in future entitlement) occurs, the obligation and related plan assets are re-measured using current actuarial assumptions and the resultant gain or loss is recognized in the statement of profit or loss during the period in which the settlement or curtailment occurs.

The defined benefit liability in the statement of financial position comprises the present value of the defined benefit obligation (using a discount rate).



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**2 BASIS OF PREPARATION (CONTINUED)**

- Write-off of financial assets  
ARC writes off financial assets, in whole or in part, when it has exhausted all practical recovery efforts and has concluded there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include (i) ceasing enforcement activity and (ii) where the ARC's recovery method is foreclosing on collateral and the value of the collateral is such that there is no reasonable expectation of recovering full. Management assesses various indicators of funds not being recoverable before these are written-off. Any conclusion reached on existence of those indicators and how these are financially impacting the Company is sensitive to the degree of judgments involved in interpreting those indicators.
- Useful lives and residual values of property and equipment, intangible assets and investment properties  
Management determines the estimated useful lives and residual values of its property and equipment, intangible assets and investment properties. The estimate is determined after considering the expected usage of the asset or physical wear and tear. The Company periodically reviews estimated useful lives, residual values and depreciation methods to ensure that the method and periods of depreciation / amortisation are consistent with the expected pattern of economic benefits from those assets.
- Going concern  
These financial statements have been prepared on a going concern basis. The Company's management has made an assessment of the Company's ability to continue as a going concern and is satisfied that the Company has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Company's ability to continue as going concern.
- d) **New standards or amendments issued not yet effective and not early adopted by the Company**  
  
The Company has chosen not to early adopt the following new standards which have been issued but not yet effective for the Company's accounting years beginning on or after 1 January 2019 and is currently assessing their impact.  
  
Following is a brief on the new IFRS and amendments to IFRS, effective for annual periods beginning on or after 1 January 2019:  
  
1) IFRS 16 – "Leases", applicable for the period beginning on or after 1 January 2019. The new standard eliminates the current dual accounting model for lessees under IAS 17, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, IFRS 16 proposes on-balance sheet accounting model. The impact is not considered to be material to the Company.  
  
2) Amendments to IAS 19: Plan Amendment, Curtailment or Settlement, applicable for the period beginning on or after 1 January 2019. The amendments to IAS 19 address the accounting when a plan amendment, curtailment or settlement occurs during a reporting period. The amendments specify that when a plan amendment, curtailment or settlement occurs during the annual reporting period. The impact is not considered to be material to the Company.

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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The Company has consistently applied the following accounting policies to all periods presented in these financial statements, unless otherwise indicated.

**3.1 Cash and cash equivalents**

Cash and cash equivalents comprise of cash at banks only, which are available to the Company without any restriction.

**3.2 Finance cost**

Expenses from borrowings are recognized on a time apportioned basis over the period of the contract based on the principal amounts outstanding and the profit rate agreed with the Parent.

**3.3 Financial instruments**

The Company has early adopted IFRS 9 'Financial Instruments' from the date of transition to IFRS i.e. 1 March 2017. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of IFRS 9 'Financial Instruments' have been recognised in retained earnings and reserves as at 1 March 2017.

**a) Classification of financial assets**

On initial recognition, a financial asset is classified as measured at amortized cost, fair value through other comprehensive income ("FVOCI") or fair value through profit or loss ("FVTPL").

**Financial Asset at amortised cost**

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and profit on the principal amount outstanding.

**Financial Asset at FVOCI**

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and profit on the principal amount outstanding.

On initial recognition, for an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in fair value in other comprehensive income ("OCI"). This election is made on an investment-by-investment basis.

The Company does not have any debt or equity instrument classified at FVOCI and thus this does not apply to the Company.

**Financial Asset at FVTPL**

All other financial assets are classified as measured at FVTPL.

In addition, on initial recognition, the Company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Company changes its business model for managing financial assets.



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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**3.3 Financial instruments (continued)**

**Business model assessment**

The Company makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual profit revenue, maintaining a particular profit rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realizing cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Company's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Company's stated objective for managing the financial assets is achieved and how cash flows are realized.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realised in a way that is different from the Company's original expectations, the Company does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

Financial assets that are held for trading and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

**Assessments whether contractual cash flows are solely payments of principal and profit**

For the purposes of this assessment, 'principal' is the fair value of the financial asset on initial recognition. 'Profit' is the consideration for the time value of money, the credit and other basic lending risk associated with the principal amount outstanding during a particular period and other basic lending costs (e.g. liquidity risk and administrative costs), along with profit margin.

In assessing whether the contractual cash flows are solely payments of principal and profit, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Company considers:

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Company's claim to cash flows from specified assets; and
- features that modify consideration of the time value of money.

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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**3.3 Financial instruments (continued)**

**b) Classification of financial liabilities**

The Company classifies its financial liabilities, as measured at amortized cost. Amortized cost is calculated by taking into account any discount or premium to issue the funds, and other cost that are integral part of the effective profit rate.

**c) Derecognition**

**Financial assets**

The Company derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognized) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognized in OCI is recognized in statement of profit or loss.

Any cumulative gain/loss recognized in OCI in respect of equity investment securities designated as at FVOCI is not recognized in profit or loss on derecognition of such securities. The Company does not have any equity instrument classified as FVOCI, and thus this does not apply to the Company.

In transactions in which the Company neither retains nor transfers substantially all of the risks and rewards of ownership of a financial asset and it retains control over the asset, the Company continues to recognize the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

**Financial liabilities**

The Company derecognizes a financial liability when its contractual obligations are discharged or cancelled, or expired.

**d) Modifications of financial assets and financial liabilities**

**Financial assets**

If the terms of a financial asset are modified, the Company evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different, then the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognized and a new financial asset is recognized at fair value.

If the cash flows of the modified asset carried at amortized cost are not substantially different, then the modification does not result in derecognition of the financial asset. In this case, the Company recalculates the gross carrying amount of the financial asset and recognizes the amount arising from adjusting the gross carrying amount as a modification gain or loss in the statement of profit or loss. If such a modification is carried out because of financial difficulties of the borrower, then the gain or loss is presented together with impairment losses.

The Company does not have any financial assets modified during the period and thus this does not apply to the Company.



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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**3.3 Financial instruments (continued)**

**e) Impairment**

The Company recognizes loss allowances for expected credit losses ("ECL") on its Murabaha receivables and Rental receivables.

The Company measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

- debt investment securities that are determined to have low credit risk at the reporting date; and
- other financial instruments on which credit risk has not increased significantly since their initial recognition

The Company considers a debt security to have low credit risk when their credit risk rating is equivalent to the globally understood definition of 'investment grade'.

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date.

**Measurement of ECL**

ECL are a probability-weighted estimate of credit losses. They are measured as follows:

- financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive);
- financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows;

**Restructured financial assets**

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognized and ECL are measured as follows:

- If the expected restructuring will not result in derecognition of the existing asset, then the expected cash flows arising from the modified financial asset are included in calculating the cash shortfalls from the existing asset.
- If the expected restructuring will result in derecognition of the existing asset, then the expected fair value of the new asset is treated as the final cash flow from the existing financial asset at the time of its derecognition. This amount is included in calculating the cash shortfalls from the existing financial asset that are discounted from the expected date of derecognition to the reporting date using the original effective profit rate of the existing financial asset.

The Company does not have any financial assets restructured during the period, and thus this does not apply to the Company.

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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**3.3 Financial instruments (continued)**

**Credit-impaired financial assets**

At each reporting date, the Company assesses whether financial assets carried at amortized cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a Murabaha receivable or Rental receivable by the Company on terms that the Company would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganization; or
- the disappearance of an active market for a security because of financial difficulties.

A Murabaha receivable or Rental receivable that has been renegotiated due to deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment.

**Presentation of allowance for ECL in the statement of financial position**

Impairment allowances for ECL of Murabaha receivables and rental receivables presented in statement of financial position as a deduction of gross carrying amount of the assets.

**Write-off**

Financial assets are written off (either partially or in full) when there is no realistic prospect of recovery. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Company's procedures for recovery of amounts due.

**3.4 Impairment of non-financial assets**

ARC assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, ARC estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or Cash Generating Unit ("CGU") fair value less costs of disposal and its value in use. It is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.



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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**3.4 Impairment of non-financial assets (continued)**

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, ARC estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the statement of profit or loss.

*Intangible assets*

Intangible assets with indefinite useful lives are tested for impairment annually as at 31 December either individually or at the CGU level, as appropriate and when circumstances indicate that the carrying value may be impaired.

**3.5 Property and equipment**

Property and equipment are stated at cost, net of accumulated depreciation and/or accumulated impairment losses, if any.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the asset as follows:

	<u>Years</u>
Leasehold improvements	Period of lease or 3 years, whichever is shorter
Furniture, fixtures and office equipment	3 - 5 years
Motor vehicles	3 years
Computers hardware	3 years

The residual values, useful lives and methods of depreciation of property and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of profit or loss when the asset is derecognized.

Normal repair and maintenance are charged to the statement of profit or loss as and when incurred.

Work in progress is stated at cost incurred until the asset is ready for its intended use, thereafter, this cost is capitalized on the related assets. This includes the cost of contractors, materials, services and capital advances. Work in progress is not depreciated.

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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**3.6 Intangible assets**

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any. Amortisation of intangible assets is calculated on a straight-line basis over the estimated useful life of 3 to 7 years.

Intangible assets with finite lives are amortized over their useful economic lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of profit or loss in the expense category consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit or loss when the asset is derecognized.

**3.7 Investment properties**

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are stated at cost less accumulated depreciation, net of impairment losses (if any). Depreciation is charged to the statement of profit or loss, using straight-line method to allocate the costs of the related assets to their residual values over their estimated useful lives which ranges from 30-35 years. The Company follows cost model of IAS 40 for subsequent measurement of investment properties. For the purpose of computing impairment losses, at each reporting period an evaluation is conducted of investment properties at fair value, which reflects market conditions at the reporting date. Any impairment loss identified is recorded in the statement of profit or loss. Fair values are determined based on an annual evaluation performed by an accredited external, independent values, applying a valuation model recommended by the International Valuation Standards Committee.

Investment properties are derecognized either when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in the statement of profit or loss in the period of derecognition.

Transfers are made to (or from) investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the cost for subsequent accounting is the carrying value at the date of change/transfer. If owner-occupied property becomes an investment property, the Company accounts for it in accordance with the policy stated under property and equipment up to the date of change.

**3.8 Other payables and accruals**

Other payables and accruals represents amounts to be paid for goods and services received, whether or not billed to the Company.



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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**3.9 Zakat and withholding tax**

The Company does not file a separate Zakat to the General Authority of Zakat and Tax ("GAZT"), as Al Rajhi Banking and Investment Corporation ("the Parent") submits a consolidated / single zakat return for the entire group based on its consolidated zakat base and settles zakat liability accordingly. The Company records the Zakat charge based on the allocation by the Parent.

The Company withholds taxes on certain transactions with non-resident parties in the Kingdom of Saudi Arabia as required under Saudi Arabian Income Tax Law, if any.

**3.10 Statutory reserve**

As required by the Company's By-laws and the Saudi Arabian Regulations for Companies, 10% of net income for the year is transferred to statutory reserve. The Company may resolve to discontinue such transfer when the reserve totals 30% of its share capital. This reserve is not available for distribution. Since the statutory reserve of the Company has already reached to 50% of its share capital, therefore, no transfer has been made to the statutory reserve during the year (year ended 31 December 2017: Nil).

**3.11 Revenue – contracts with customers**

The Company recognises revenue under IFRS 15 using the following five steps model:

Step 1: Identify the contract with customer	A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations and sets out the criteria for every contract that must be met.
Step 2: Identify the performance obligations	A performance obligation is a promise in a contract with a customer to transfer a good or service to the customer.
Step 3: Determine the transaction price	The transaction price is the amount of consideration to which the Company expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.
Step 4: Allocate the transaction price	For a contract that has more than one performance obligation, the Company allocates the transaction price to each performance obligation in an amount that depicts the amount of consideration to which the Company expects to be entitled in exchange for satisfying each performance obligation.
Step 5: Recognise revenue	The Company recognises revenue (or as) it satisfies a performance obligation by transferring a promised good or service to the customer under a contract.

**Identify the contracts with customers**

The Company carefully evaluates the terms and conditions of the contracts with its customers because revenue is recognised only when performance obligations in contracts with customers are satisfied. A change in the scope or price (or both) of a contract is considered as a contract modification and the Company determines whether this creates a new contract or whether it will be accounted for as part of the existing contract.

**Identify the performance obligations under the contract**

Once the Company has identified the contract with a customer, it evaluates the contractual terms and its customary business practices to identify all the promised services within the contract and determine which of those promised services (or bundles of promised services) will be treated as separate performance obligations.

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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

The Company assess the services promised in a contract with a customer and identifies as a performance obligation either a:

- a) service that is distinct; or
- b) series of distinct services that are substantially the same and that have the same pattern of transfer to the customer (i.e. each distinct service is satisfied over the time and the same method is used to measure progress).

A service (or bundle of services) is distinct if the customer can benefit from the service on its own or together with other readily available resources (i.e., the service is capable of being distinct) and the service is separately identifiable from other promises in the contract (i.e., the service is distinct within the context of the contract).

The Company provides management services to its customers which are generally provided continuously over the contract period. Accordingly, the services in these contracts generally represent a single performance obligation. Fees charged for managing mutual funds are recognised as revenue rateably as the services are provided.

**Determine the transaction price**

The Company determines transaction price as the amount which it expects to be entitled. It includes an estimate of any variable consideration, the effect of a significant financing component (i.e., the time value of money), the fair value of any non-cash consideration and the effect of any consideration paid or payable to a customer (if any). Variable considerations are limited to the amount for which it is highly probable that a significant reversal will not occur when the uncertainties related to the variability are resolved.

The recognition of performance-based fees with the Company requires significant judgment as these are based on fund's performance, relative to a benchmark or the realised appreciation of fund's investments. Management determines transaction prices for its following revenue streams as mentioned below:

- Rendering of brokerage services, where the Company acts as an asset manager for its funds and DPM products. Transaction price is the commission received by the Company, which is fixed based on a percentage of funds' net asset value ("NAV").
- Performance fee is based on funds' performance in relation to set benchmarks, which are subject to market volatility. Accordingly, the consideration to which the Company is entitled becomes variable. Transaction price for performance fee is determined once benchmark is achieved and testing time for achievement of stated benchmark is end of relevant period.
- Transaction price in respect of subscription fee received by the Company is generally fixed as per the subscription form signed by the customers
- In respect of Management fee received by the Company, transaction price is determined to be based on fixed percentage of funds' daily NAV. Accordingly, there is no variability in the consideration to which the Company is entitled
- Other advisory fee, which are generally fixed in nature based on agreement with the Parent to which the Company provides advisory services
- Rental income is earned from investment properties, and is recognised on a straight-line basis over the term of the lease.

**Allocate the transaction price**

Once the performance obligations have been identified and the transaction price has been determined, transaction price is allocated to the performance obligations, generally in proportion to their stand-alone selling prices (i.e., on a relative stand-alone selling price basis). When determining stand-alone selling prices, the Company is required to use observable information, if available. If stand-alone selling prices are not directly observable, the Company makes estimates based on information that is reasonably available.



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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Satisfaction of performance obligations**

Revenue is recognised only when the Company satisfies a performance obligation by transferring control of a promised service to the customer. Control may be transferred over time or at a point in time. Where a performance obligation is satisfied overtime, the Company identifies the progress under the contract based on either of an input or output method which best measures the performance completed to date. The method selected is applied consistently to similar performance obligations and in similar circumstances.

The Company fulfills its performance obligations in its contracts with customers at a point in time, and hence it recognises revenue as and when it fulfills its obligations under contracts with customers.

Based on the above five steps the revenue recognition policy for each revenue stream is as follow:

*Brokerage income*

Brokerage income is recognised when the related transactions are executed on behalf of the customers at the price agreed in the contract with the customers, net of discounts and rebates. The performance obligation of the Company is satisfied when the Company carries out the transaction, which triggers immediate recognition of the revenue, as the Company will have no further commitments.

*Asset management fees*

Asset management fees are recognised based on a fixed percentage of net assets under management ("asset-based"), or a percentage of returns from net assets ("returns-based") subject to applicable terms and conditions and service contracts with customers and funds. The Company attributes the revenue from management fees to the services provided during the period, because the fee relates specifically to the Company's efforts to transfer the services for that period. As asset management fees are not subject to clawbacks, the management does not expect any significant reversal of revenue previously recognised.

*Special commission income on murabaha receivable*

Special commission income for all special commission bearing financial instruments (Murabaha receivables) are recognized in the statement of profit or loss using the effective commission rate basis. The effective commission rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset (or, where appropriate, a shorter period) to the carrying amount of the financial asset. When calculating the effective commission rate, ARC estimates future cash flows considering all contractual terms of the financial instrument but not future credit losses.

The carrying amount of the financial asset is adjusted if ARC revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective commission rate and the change in carrying amount is recorded as impairment losses.

If a financial asset subsequently becomes credit-impaired and is, therefore, regarded as 'Stage 3', the Company calculates interest income by applying the effective interest rate to the net amortised cost of the financial asset. If the financial assets cures and is no longer credit-impaired, the Company reverts to calculating interest income on a gross basis.

The calculation of the effective yield takes into account all contractual terms of the financial instruments (Murabaha receivables) and includes all fees and points paid or received transaction costs, and discounts or premiums that are an integral part of the effective special commission rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of financial asset.

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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

*Dividend income*

Dividend income is recognised when the right to receive the income is established

*Net gain from financial assets at fair value through profit or loss*

This include all gains and losses from changes in fair values and disposal of investments.

*Rental income*

Rental income from operating lease of the property is recognized on a straight-line basis over the term of the lease.

**3.12 Earnings prohibited by Shari'a**

The Company is committed to avoid recognising any income generated from non-Islamic sources. Accordingly, all non-Islamic income is credited to a charity account where the ARC uses these funds for charitable purposes as defined by the Sharia Supervisory Board.

**3.13 Expenses**

Promotional and marketing expenses are those which specifically relate to promotion and marketing. All other expenses, other than employees costs, financial charges and expenses allocated by the Parent are classified as general and administrative expenses.

**3.14 Operating lease expense**

Operating lease payments are recognized as expenses in the statement of profit or loss on a straight-line basis over the lease term.

**3.15 Foreign currencies**

Transactions in foreign currencies are translated into the functional currencies of the Company at the exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the exchange rate when the fair value was determined. Non-monetary items that are measured based on historical cost in a foreign currency are translated at the exchange rate at the date of the transaction. Foreign currency differences are generally recognized in statement of profit or loss

**3.16 Contingent assets and liabilities**

A contingent liability is disclosed where the existence of the obligation will only be confirmed by future events or where the amount of obligations cannot be measured with reasonable reliability. Contingent assets are not recognized, but are disclosed where an inflow of economic benefits is probable.



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**3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**3.17 Offsetting of financial instruments**

Financial assets and financial liabilities are offset with the net amount reported in the statement of financial position only if there is an enforceable legal right to offset the recognized amounts and an intent to settle on a net basis, or to realize the assets and settle the liabilities simultaneously.

**3.18 Assets under management**

The Company offers assets management services to its customers, which include management of certain mutual funds. Such assets are not treated as assets of the Company and accordingly are not included in these financial statements.

**3.19 Clients' cash accounts:**

The Company holds cash in clients' cash accounts with local banks to be used for investments on their behalf. Such balances are not included in the Company's financial statements.

**4 FIRST TIME ADOPTION OF INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)**

As stated in note 2.1, these are the Company's first financial statements prepared in accordance with IFRS. The basis of preparation and significant accounting policies set out in note 2 and note 3 respectively, have been applied consistently in preparation of these financial statements.

*Reconciliations of the primary statements*

The reconciliations of the statements of financial position and equity as at 31 December 2017 and 1 March 2017 and reconciliation of comprehensive income for the period from 1 March 2017 to 31 December 2017, along with the description of the changes are detailed in note 4 (a) to 4 (c).

The transition from SOCPA GAAP to IFRS has not had a material impact on the statement of cash flows.

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**4 FIRST TIME ADOPTION OF INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) (CONTINUED)**

An explanation of the transition from SOCPA GAAP to IFRS is set out in the following tables:

**(a) Reconciliation of financial position as at 31 December 2017**

	<u>Notes</u>	31 December 2017			
		Balance as per SOCPA GAAP	Re- classification	Re- measurement	Balance as per IFRS
<b>Assets</b>					
Property and equipment	4(e)(i)(A)	15,059,987	(14,756,414)	--	303,573
Intangible assets	4(e)(i)(A)	--	14,756,414	--	14,756,414
Investment properties		1,314,006,074	--	--	1,314,006,074
Investments	4(e)(i)(B)	1,034,286,049	--	--	1,034,286,049
Employee loan		1,758,000	--	--	1,758,000
<b>Non-current assets</b>		<b>2,365,110,110</b>	<b>--</b>	<b>--</b>	<b>2,365,110,110</b>
Cash and cash equivalents		79,180,616	--	--	79,180,616
	4(e)(i)(C)				
Murabaha receivables	& 4(e)(ii)	415,552,434	9,586,514	(29,779)	425,109,169
Accrued income	4(e)(i)(C)	23,436,981	(9,586,514)	--	13,850,467
Employee loan	4(e)(i)(D)	--	4,710,750	--	4,710,750
Advances, prepayments and other receivables	4(e)(i)(D)	121,694,741	(4,710,750)	--	116,983,991
<b>Current assets</b>		<b>639,864,772</b>	<b>--</b>	<b>(29,779)</b>	<b>639,834,993</b>
<b>Total assets</b>		<b>3,004,974,882</b>	<b>--</b>	<b>(29,779)</b>	<b>3,004,945,103</b>
<b>Equity and liabilities</b>					
<b>Equity</b>					
Share capital		500,000,000	--	--	500,000,000
Statutory reserve		250,000,000	--	--	250,000,000
Retained earnings	4(e)(ii)	1,703,140,893	876,384	(29,779)	1,703,987,498
Changes in fair value of available-for-sale ("AFS") investments	4(e)(ii)	876,384	(876,384)	--	--
<b>Total equity</b>		<b>2,454,017,277</b>	<b>--</b>	<b>(29,779)</b>	<b>2,453,987,498</b>
<b>Liabilities</b>					
Employee benefit obligation		38,241,303	--	--	38,241,303
<b>Non-current liability</b>		<b>38,241,303</b>	<b>--</b>	<b>--</b>	<b>38,241,303</b>
Borrowings		402,700,000	--	--	402,700,000
Other payable and accruals	4(e)(i)(E)	102,179,751	(10,728,972)	--	91,450,779
Due to a related party - Zakat payable		7,836,551	--	--	7,836,551
Provisions	4(e)(i)(E)	--	10,728,972	--	10,728,972
<b>Current liabilities</b>		<b>512,716,302</b>	<b>--</b>	<b>--</b>	<b>512,716,302</b>
<b>Total liabilities</b>		<b>550,957,605</b>	<b>--</b>	<b>--</b>	<b>550,957,605</b>
<b>Total equity and liabilities</b>		<b>3,004,974,882</b>	<b>--</b>	<b>(29,779)</b>	<b>3,004,945,103</b>

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**4 FIRST TIME ADOPTION OF INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) (CONTINUED)**

(b) Reconciliation of financial position as at 1 March 2017

	Notes	1 March 2017		
		Balance as per SOCPA GAAP	Re-classification	Balance as per IFRS
Assets				
Property and equipment	4(e)(i)(A)	17,147,045	(16,576,641)	570,404
Intangible assets	4(e)(i)(A)	--	16,576,641	16,576,641
Investment properties		1,328,057,973	--	1,328,057,973
Investments	4(e)(i)(B)	531,220,570	--	531,220,570
Employee loan		3,201,750	--	3,201,750
Non-current assets		1,879,627,338	--	1,879,627,338
Cash and cash equivalents		77,986,492	--	77,986,492
Murabaha receivables	4(e)(i)(C)	364,162,031	12,381,892	376,543,923
Accrued income	4(e)(i)(C)	32,716,174	(12,381,892)	20,334,282
Employee loan	4(e)(i)(D)	--	4,710,750	4,710,750
Advances, prepayments and other receivables	4(e)(i)(D)	12,038,530	(4,710,750)	7,327,780
Current assets		486,903,227	--	486,903,227
Total assets		2,366,530,565	--	2,366,530,565
Equity and liabilities				
Equity				
Share capital		500,000,000	--	500,000,000
Statutory reserve		250,000,000	--	250,000,000
Retained earnings	4(e)(ii)	1,459,651,012	6,539,160	1,466,190,172
Changes in fair value of AFS investments	4(e)(ii)	6,539,160	(6,539,160)	--
Total equity		2,216,190,172	--	2,216,190,172
Liabilities				
Employee benefit obligation		36,700,202	--	36,700,202
Non-current liability		36,700,202	--	36,700,202
Other payable and accruals	4(e)(i)(E)	91,088,020	(12,442,182)	78,645,838
Due to a related party - zakat payable		22,552,171	--	22,552,171
Provisions	4(e)(i)(E)	--	12,442,182	12,442,182
Current liabilities		113,640,191	--	113,640,191
Total liabilities		150,340,393	--	150,340,393
Total equity and liabilities		2,366,530,565	--	2,366,530,565

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**4 FIRST TIME ADOPTION OF INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) (CONTINUED)**

(c) Reconciliation of equity

	31 December 2017	1 March 2017
<b>Total equity under SOCPA GAAP</b>	<b>2,454,017,277</b>	<b>2,216,190,172</b>
Transfer to retained earnings	876,384	6,539,160
Transition adjustments - AFS reserve transfer to retained earnings	(876,384)	(6,539,160)
Re-measurement of Murabaha receivables	(29,779)	--
<b>Total equity under IFRS</b>	<b>2,453,987,498</b>	<b>2,216,190,172</b>

(d) Reconciliation of comprehensive income for the period from 1 March 2017 to 31 December 2017:

For the period from 1 March 2017 to 31 December 2017			
	SOCPA GAAP	Effect of transition to IFRS	IFRS
<b>Operating income</b>			
Income from brokerage services, net	194,351,207	--	194,351,207
Income from asset management services, net	75,074,967	--	75,074,967
Rental income from investment properties	79,982,008	--	79,982,008
Gain from investments, net (note 4 (e)(ii))	10,971,618	(5,662,776)	5,308,842
Special commission income on Murabaha receivable	19,157,921	--	19,157,921
Dividend income	2,715,889	--	2,715,889
Other operating income	597,809	--	597,809
Special commission expense	(3,010,000)	--	(3,010,000)
<b>Total operating income</b>	<b>379,841,419</b>	<b>(5,662,776)</b>	<b>374,178,643</b>
<b>Operating expenses</b>			
Salaries and employee related benefits	(87,346,525)	--	(87,346,525)
Depreciation and amortisation expense	(18,975,261)	--	(18,975,261)
Rental expense	(5,763,557)	--	(5,763,557)
Other general and administrative expenses	(15,313,962)	--	(15,313,962)
Promotion and marketing expenses	(1,115,682)	--	(1,115,682)
Credit impairment losses (note 4 (e)(ii))	--	(29,779)	(29,779)
<b>Total operating expenses</b>	<b>(128,514,987)</b>	<b>(29,779)</b>	<b>(128,544,766)</b>
<b>Operating profit</b>	<b>251,326,432</b>	<b>(5,692,555)</b>	<b>245,633,877</b>
<b>Zakat charge</b>	<b>(7,836,551)</b>	<b>--</b>	<b>(7,836,551)</b>
<b>Profit for the period</b>	<b>243,489,881</b>	<b>(5,692,555)</b>	<b>237,797,326</b>
Other comprehensive income for the period	--	--	--
<b>Total comprehensive income for the period</b>	<b>243,489,881</b>	<b>(5,692,555)</b>	<b>237,797,326</b>



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(c) Notes to the reconciliation of equity and comprehensive income from SOCPA GAAP to IFRS

(i) Adjustments that do not impact equity

The following reclassification adjustments were made on transition to IFRS which had no impact on equity as at 31 December 2017 and 1 March 2017:

**(A) Reclassification of property and equipment to intangible assets:** On transition to IFRS, the Company reclassified its core and related systems software which were included in property and equipment to intangible assets in the statement of financial position. The impact arising from the above change is summarized as follows:

	31 December 2017	1 March 2017
Increase in intangible assets	14,756,414	16,576,641
Decrease in property and equipment	(14,756,414)	(16,576,641)

**(B) Reclassification of the AFS investment to financial assets at FVTPL:** On transition to IFRS, the Company reclassified investments in mutual funds from AFS category which was available under SOCPA GAAP to financial assets at fair value through profit or loss (FVTPL) under IFRS 9 'Financial Instruments'. The impact arising from the above change is summarized as follows:

	31 December 2017	1 March 2017
Increase in investments in mutual funds held at FVTPL	1,033,846,049	530,780,570
Decrease in AFS investments – mutual funds	(1,033,846,049)	(530,780,570)

**(C) Reclassification of murabaha receivables and murabaha accrued income to financial assets at amortised cost:** On transition to IFRS, the classification of murabaha receivables at amortised cost resulted in the reclassification of accrued income to murabaha receivables. The impact arising from the above changes are summarized as follows:

	31 December 2017	1 March 2017
Increase in Murabaha receivables	9,586,514	12,381,892
Decrease in accrued income	(9,586,514)	(12,381,892)

**(D) Reclassification of advances, prepayment and other receivables to employee loan:** On transition to IFRS, the Company reclassified employee loan which was included in advances, prepayments and other receivable to employee loan as a separate line item in the statement of financial position. The impact arising from the above change is summarized as follows:

	31 December 2017	1 March 2017
Increase in employee loan	4,710,750	4,710,750
Decrease in advances, prepayment and other receivable	(4,710,750)	(4,710,750)

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**4 FIRST TIME ADOPTION OF INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS) (CONTINUED)**

(i) Adjustments that do not impact equity (continued)

**(E) Reclassification of other payable and accruals to provisions:** On transition to IFRS, the Company reclassified provisions which were included in other payables and accruals to provisions as a separate line item in the statement of financial position. The impact arising from the above change is summarized as follows:

	31 December 2017	1 March 2017
Increase in provisions	10,782,972	12,442,182
Decrease in other payables and accruals	(10,782,972)	(12,442,182)

(ii) Adjustments that impact equity

- **Adjustment to gains from investments, net:** On 1 March 2017, since the investments in mutual funds are classification as FVTPL under IFRS 9 'Financial Instruments', the unrealized profit of SR 6,539,160 held in AFS reserve under SOCPA GAAP was transferred to retained earnings. Further, on 31 December 2017 the unrealized profit SR 876,384 held in AFS reserve was also transferred to retained earnings. Therefore, for the period from 1 March 2017 to 31 December 2017, a loss of SR 5,662,776 was transferred to the statement of profit or loss.

- **Re-measurement of Murabaha receivables:** For the period from 1 March 2017 to 31 December 2017, the measurement of the ECL under IFRS 9 'Financial Instruments' resulted in re-measurement of Murabaha receivables and a credit impairment loss amounting to SR 29,779 was recorded in the statement of profit or loss.

**5 PROPERTY AND EQUIPMENT**

	Leasehold improvements	Furniture, fixtures and office equipment	Motor vehicles	Computer hardware	Total
<b>Cost:</b>					
Balance at 1 March 2017	730,686	994,274	390,000	1,924,002	4,038,962
Additions	--	52,208	--	14,100	66,308
Disposals	--	(11,612)	--	(35,295)	(46,907)
<b>Balance at 31 December 2017</b>	<b>730,686</b>	<b>1,034,870</b>	<b>390,000</b>	<b>1,902,807</b>	<b>4,058,363</b>
Balance at 1 January 2018	730,686	1,034,870	390,000	1,902,807	4,058,363
Additions	--	22,729	--	62,115	84,844
<b>Balance at 31 December 2018</b>	<b>730,686</b>	<b>1,057,599</b>	<b>390,000</b>	<b>1,964,922</b>	<b>4,143,207</b>
<b>Accumulated depreciation:</b>					
Balance at 1 March 2017	647,647	707,464	368,337	1,745,110	3,468,558
Charge for the period	47,407	150,614	21,663	112,279	331,963
Disposals	--	(11,602)	--	(34,129)	(45,731)
<b>Balance at 31 December 2017</b>	<b>695,054</b>	<b>846,476</b>	<b>390,000</b>	<b>1,823,260</b>	<b>3,754,790</b>
<b>Accumulated depreciation:</b>					
Balance at 1 January 2018	695,054	846,476	390,000	1,823,260	3,754,790
Charge for the year	35,615	102,388	--	71,676	209,679
<b>Balance at 31 December 2018</b>	<b>730,669</b>	<b>948,864</b>	<b>390,000</b>	<b>1,894,936</b>	<b>3,964,469</b>
<b>Carrying amounts:</b>					
Balance at 1 March 2017	83,039	286,810	21,663	178,892	570,404
<b>Balance at 31 December 2017</b>	<b>35,632</b>	<b>188,394</b>	<b>--</b>	<b>79,547</b>	<b>303,573</b>
<b>Balance at 31 December 2018</b>	<b>17</b>	<b>108,735</b>	<b>--</b>	<b>69,986</b>	<b>178,738</b>



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**6 INTANGIBLE ASSETS**

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
<b>Cost:</b>		
At the beginning of the year / period	40,230,451	37,459,279
Additions	5,018,723	2,771,172
<b>At the end of the year / period</b>	<b>45,249,174</b>	<b>40,230,451</b>
<b>Accumulated amortization:</b>		
At the beginning of the year / period	25,474,037	20,882,638
Charge for the year / period	5,112,774	4,591,399
<b>At the end of the year / period</b>	<b>30,586,811</b>	<b>25,474,037</b>
<b>Carrying amounts</b>	<b>14,662,363</b>	<b>14,756,414</b>

Intangible assets represent core and related systems softwares; work in progress in respect of development / improvements to systems softwares. As at 31 December 2018, intangible assets include work in progress amounting to SR 3,161,067 (31 December 2017: SR 892,998).

**7 INVESTMENT PROPERTIES**

This represents commercial and retail properties in the Kingdom of Saudi Arabia ("KSA") and the United Arab Emirates ("UAE") which were leased to third-party tenants under operating lease arrangements.

	Land	Buildings	Total
<b>Cost:</b>			
Balance at 1 March 2017	811,670,934	538,329,066	1,350,000,000
<b>Balance at 31 December 2017</b>	<b>811,670,934</b>	<b>538,329,066</b>	<b>1,350,000,000</b>
Balance at 1 January 2018	811,670,934	538,329,066	1,350,000,000
Additions during the year	-	446,652	446,652
<b>Balance at 31 December 2018</b>	<b>811,670,934</b>	<b>538,775,718</b>	<b>1,350,446,652</b>
<b>Accumulated depreciation:</b>			
Balance at 1 March 2017	--	(21,942,027)	(21,942,027)
Charge for the period	--	(14,051,899)	(14,051,899)
<b>Balance at 31 December 2017</b>	<b>--</b>	<b>(35,993,926)</b>	<b>(35,993,926)</b>
Balance at 1 January 2018	--	(35,993,926)	(35,993,926)
Charge for the year	--	(16,862,280)	(16,862,280)
<b>Balance at 31 December 2018</b>	<b>--</b>	<b>(52,856,206)</b>	<b>(52,856,206)</b>
<b>Carrying amounts:</b>			
Balance at 1 March 2017	811,670,934	516,387,039	1,328,057,973
<b>Balance at 31 December 2017</b>	<b>811,670,934</b>	<b>502,335,140</b>	<b>1,314,006,074</b>
<b>Balance at 31 December 2018</b>	<b>811,670,934</b>	<b>485,919,512</b>	<b>1,297,590,446</b>

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**7 INVESTMENT PROPERTIES (CONTINUED)**

Investment properties comprise of the following:

Category	Location	Cost	31 December 2018		Fair value
			Accumulated depreciation	Carrying amounts	
Distribution Centre	Riyadh, KSA	393,764,675	(18,651,668)	375,113,007	459,423,219
Mall	Jeddah, KSA	362,193,837	(7,433,192)	354,760,645	355,522,247
Warehouse	Jebel Ali, UAE	227,224,834	(20,017,426)	207,207,408	242,800,000
Commercial Headquarter	Riyadh, KSA	168,984,215	(2,013,635)	166,970,580	173,715,131
Mall	Jeddah, KSA	139,804,667	(2,604,988)	137,199,679	137,593,340
Warehouse	Riyadh, KSA	58,474,424	(2,135,297)	56,339,127	58,564,253
As at 31 December 2018		<b>1,350,446,652</b>	<b>(52,856,206)</b>	<b>1,297,590,446</b>	<b>1,427,618,190</b>
Category	Location	Cost	31 December 2017		Fair value
			Accumulated depreciation	Carrying amounts	
Distribution Centre	Riyadh, KSA	393,764,675	12,761,667	381,003,008	458,160,000
Mall	Jeddah, KSA	362,193,837	5,085,868	357,107,969	364,690,000
Warehouse	Jebel Ali, UAE	227,224,834	13,525,288	213,699,546	252,313,600
Commercial Headquarter	Riyadh, KSA	168,537,563	1,306,400	167,231,163	171,900,000
Mall	Jeddah, KSA	139,804,667	1,782,360	138,022,307	139,352,500
Warehouse	Riyadh, KSA	58,474,424	1,532,343	56,942,081	59,621,000
As at 31 December 2017		<b>1,350,000,000</b>	<b>35,993,926</b>	<b>1,314,006,074</b>	<b>1,446,037,100</b>

Investment properties in the Kingdom of Saudi Arabia are legally owned by Al Rajhi Development Company, a wholly owned subsidiary of the Parent. Further, investment property in the United Arab Emirates is legally owned by Privileged Warehouses Company3, a wholly owned subsidiary of the Company, for the beneficial interest of the Company.

Fair value of investment properties is determined annually by independent qualified property valuers.

- (i) Amounts recognised in the statement of profit or loss in respect of investment properties are as follows:

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
Rental income	99,956,741	79,982,006
Cost of income recognised in other general and administrative expenses	(20,071,755)	(14,647,946)
	<b>79,884,986</b>	<b>65,334,060</b>

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**7 INVESTMENT PROPERTIES (CONTINUED)**

(ii) The future minimum lease payments under non-cancellable leases are receivable as follows:

	31 December 2018	31 December 2017
Within one year	99,191,887	100,877,368
Later than one year but not later than 5 years	366,908,277	333,977,953
Later than 5 years	266,097,747	276,925,191
	<u>732,197,912</u>	<u>711,780,512</u>

**8 INVESTMENTS**

Investments portfolio are summarised as follows:

	31 December 2018	31 December 2017	1 March 2017
<i>Non-current</i>			
Investments in mutual funds held at fair value through profit or loss ("FVTPL") (note 8.1)	860,918,128	1,033,846,049	530,780,570
Equity securities	440,000	440,000	440,000
	<u>861,358,128</u>	<u>1,034,286,049</u>	<u>531,220,570</u>
<i>Current</i>			
Short-term placement (note 8.2)	300,875,539	--	--
	<u>1,162,233,667</u>	<u>1,034,286,049</u>	<u>531,220,570</u>

8.1 The table below summarises the investments in mutual funds:

	31 December 2018	31 December 2017	1 March 2017
<b>Quoted</b>			
Al Rajhi Commodity Fund	412,665,650	569,479,468	322,011,540
Al Rajhi REIT Fund	97,196,665	--	--
Al Rajhi Sukuk Fund	5,134,400	5,075,320	50,869,960
Al Rajhi MENA Fund	4,310,600	4,143,365	4,311,670
Al Rajhi European Real Estate Fund	--	54,836,027	75,000,000
Al Rajhi Real Estate Income Fund	--	58,071,334	60,435,000
Al Rajhi Saudi Equity Fund	--	--	18,152,400
	<u>519,307,315</u>	<u>691,605,514</u>	<u>530,780,570</u>
<b>Unquoted</b>			
Alinma Makkah Real Estate Fund	341,610,813	342,240,535	--
	<u>860,918,128</u>	<u>1,033,846,049</u>	<u>530,780,570</u>

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**8 INVESTMENTS**

8.2 This represents a short-term placement of SR 300 million entered during the year 2018. The tenor of the placement is 6 months and carries mark-up at commercial market rates. The reconciliation of the carrying amount is as follows:

	31 December 2018	31 December 2017	1 March 2017
Gross short-term placement	305,532,083	--	--
less: Unearned profit	(5,532,083)	--	--
Principal outstanding	300,000,000	--	--
Accrued profit on principal outstanding	875,539	--	--
	<u>300,875,539</u>	<u>--</u>	<u>--</u>

**9 EMPLOYEE LOAN**

This represents a non-profit bearing loan to a senior executive officer of the Company.

	31 December 2018	31 December 2017	1 March 2017
Non-current	1,758,000	1,758,000	3,201,750
Current	--	4,710,750	4,710,750
	<u>1,758,000</u>	<u>6,468,750</u>	<u>7,912,500</u>

**10 CASH AND CASH EQUIVALENTS**

Cash and cash equivalents comprise cash at bank in current accounts.

**11 MURABAHA RECEIVABLES**

Murabaha receivables are as follows:

	31 December 2018	31 December 2017	1 March 2017
Gross murabaha receivables	390,972,259	434,547,940	383,721,767
less: Unearned profit	(15,914,909)	(18,995,506)	(19,559,736)
Principal outstanding	375,057,350	415,552,434	364,162,031
Accrued profit on principal outstanding	8,961,285	9,586,514	12,381,892
Less: Allowance for credit impairment losses on murabaha receivables (note 11.1)	(40,684)	(29,779)	--
	<u>383,977,951</u>	<u>425,109,169</u>	<u>376,543,923</u>

As at 31 December 2018, murabaha receivables have a principal amount outstanding of SR 375.1 million (31 December 2017: SR 415.6 million) with original maturity tenure ranging from 3 to 12 months (31 December 2017: 3 to 12 months). Further, these murabaha receivables carry profit rates ranging from 3.30% to 9.60% (31 December 2017: 3.90% to 9.00%). As at 31 December 2018, accrued profit from murabaha receivables amounts to SR 9.0 million (31 December 2017: SR 9.6 million).



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**11 MURABAHA RECEIVABLES (CONTINUED)**

11.1 The movement in provision for murabaha receivables is as follows:

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
At the beginning of the year / period	29,779	--
Charge for the year / period	10,905	29,779
At the end of the year / period	<u>40,684</u>	<u>29,779</u>

11.2 The table below summarises murabaha receivables as per the main business segments of the Company:

	31 December 2018	31 December 2017	1 March 2017
Corporate customers	--	102,306,932	126,519,480
Retail customers	<u>384,018,635</u>	<u>322,832,016</u>	<u>250,024,443</u>
	<u>384,018,635</u>	<u>425,138,948</u>	<u>376,543,923</u>

**12 ACCRUED INCOME**

	31 December 2018	31 December 2017	1 March 2017
Fund management fees (note 23.2)	17,796,231	10,799,649	19,106,676
Others	<u>1,552,649</u>	<u>3,050,818</u>	<u>1,227,606</u>
	<u>19,348,880</u>	<u>13,850,467</u>	<u>20,334,282</u>

**13 ADVANCES, PREPAYMENTS AND OTHER RECEIVABLES**

	31 December 2018	31 December 2017	1 March 2017
Gross rental receivables	20,058,191	--	--
Less: Allowance for credit impairment losses (note 13.1)	<u>(3,303,202)</u>	<u>--</u>	<u>--</u>
Net rental receivables	16,754,989	--	--
Advance against investment in Al Rajhi Real Estate Investment Trust ("REIT") (note 23.2)	2,000,000	112,646,490	--
Receivables from REIT (note 23.2)	4,931,808	--	--
Due from the Parent (note 23.2)	3,140,514	40,900	--
Prepayments	3,584,852	3,865,461	6,784,936
Advances to employees	481,215	259,065	465,611
Others	<u>1,130,866</u>	<u>172,075</u>	<u>77,233</u>
	<u>32,024,244</u>	<u>116,983,991</u>	<u>7,327,780</u>

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**13 ADVANCES, PREPAYMENTS AND OTHER RECEIVABLES**

13.1 The movement in allowance for credit impairment losses in relation to rental receivables is as follows:

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
At the beginning of the year / period	--	--
Charge for the year / period	<u>3,303,202</u>	<u>--</u>
At the end of the year / period	<u>3,303,202</u>	<u>--</u>

**14 EMPLOYEE BENEFIT OBLIGATION**

14.1 The movement in employee benefit obligation is as follows:

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
At the beginning of the year / period	38,241,303	36,700,202
Current service cost	<u>4,600,131</u>	<u>3,948,261</u>
Financing cost	<u>1,388,000</u>	<u>150,518</u>
Amount recognised in the statement of profit or loss	5,988,131	4,098,779
Benefits paid during the year / period	<u>(3,650,564)</u>	<u>(2,557,698)</u>
At the end of the year / period	<u>40,578,870</u>	<u>38,241,303</u>

14.2 Principal actuarial assumptions

	31 December 2018	31 December 2017
Discount rate	4.70%	4.00%
Future salary increases	4.00%	2.50%
Turnover:		
- Age 18-25	31.25%	31.25%
- Age 26-30	25.00%	25.00%
- Age 31-50	12.50%	12.50%
- Age 51-59	6.25%	6.25%

*Discount rate*

This rate was used to calculate the actuarial present value of the projected benefits. As per International Accounting Standard 19 "Employee Benefits", the rate used to discount employee benefit obligation is determined by reference to the market yields on high quality corporate bonds at the end of the reporting period. In case of the Company, the discount rate was derived with reference to US dollar denominated Kingdom of Saudi Arabia government traded bonds with maturities consistent with the estimated term of the employee benefit obligation. The average duration of the employment benefit obligation was 9.9 years.

*Salary increases*

The salary escalation of 4% has been assumed as the long-term salary escalation rate and is broadly consistent with the benchmark salary increment rate of the region.

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**14 EMPLOYEE BENEFIT OBLIGATION (CONTINUED)**

**14.2** Principal actuarial assumptions (continued)

*Turnover*

The turnover assumption has been based on the prior year assumptions for attrition rates, which was also considered to be in-line with the actual attrition rates for the prior year.

**14.3** Reasonably possible changes to one of the relevant actuarial assumptions, holding other assumptions constant, would have affected the employee benefit obligation as follows:

	31 December 2018	31 December 2017
<b>Discount rate</b>		
1 % increase	(3,208,000)	(2,910,000)
1% decrease	3,713,000	3,368,000
<b>Future salary increases</b>		
1% increase	3,702,000	3,385,000
1% decrease	(3,257,000)	(2,977,000)
<b>Turnover</b>		
20% increase	(211,000)	104,000
20% decrease	176,000	(202,000)

**14.4** Risks associated with the defined benefit plans

*Longevity risks*

The risk arises when the actual lifetime of retirees is longer than expectation. This risk is measured at the plan level over the entire retiree population.

*Salary increase risk*

The most common type of retirement benefit is one where the benefit is linked with final salary. The risk arises when the actual salary increases are higher than expectation and impacts the liability accordingly.

**15 BORROWING**

	31 December 2018	31 December 2017	1 March 2017
Borrowing	--	400,000,000	--
Accrued special commission expense	--	2,700,000	--
	<u>--</u>	<u>402,700,000</u>	<u>--</u>

During the period from 1 March 2017 to 31 December 2017, the Company obtained a short-term Murabaha financing of SR 400 million from the Parent at a commercial rate of 2.7% per annum. There were no loan covenants attached to the above financing facility. During the year 2018, this borrowing was fully repaid by the Company.

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**16 OTHER PAYABLES AND ACCRUALS**

	31 December 2018	31 December 2017	1 March 2017
Payable to charities (note 16.1)	20,701,401	58,410,433	55,639,324
Staff bonus	21,787,320	19,937,511	--
Subscriptions	2,478,985	1,297,430	2,966,959
Accrued rent	2,000,000	2,000,000	--
VAT payable	1,885,223	--	--
Unearned rental income	14,307,148	1,837,624	8,824,530
Due to the Parent (note 23.2)	660,917	90,344	--
Others	13,557,516	7,877,437	11,215,025
	<u>77,378,510</u>	<u>91,450,779</u>	<u>78,645,838</u>

**16.1** In accordance with the Sharia Committee's resolution, issued by the Sharia Board of the Company and adopted by management, share brokerage service fees earned relating to certain identified shares received by the Company is excluded from the determination of income for the period / year, and is recorded as a payable to authorized charities. The movement in payable to charities is as follows:

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
At the beginning of the year / period	58,410,433	55,639,324
Net additions during the year / period	15,414	5,560,541
Payments made during the year / period	(37,724,445)	(2,789,432)
	<u>20,701,401</u>	<u>58,410,433</u>

**17 DUE TO A RELATED PARTY- ZAKAT PAYABLE**

The Company does not file a separate Zakat return with the General Authority of Zakat and Tax ("GAZT") as the Parent files a consolidated / single Zakat return based on its consolidated Zakat base and settle the Zakat liability with the GAZT. Accordingly, the Company is not required to make any payment to the GAZT.

**17.1** The movement of Zakat payable is as follows:

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
At the beginning of the year / period	7,836,551	22,552,171
Charge for the year / period (note 17.2)	10,556,714	7,836,551
Payments made during the year / period	(7,836,551)	(22,552,171)
	<u>10,556,714</u>	<u>7,836,551</u>



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**17 DUE TO A RELATED PARTY- ZAKAT PAYABLE (CONTINUED)**

17.2 Zakat charge for the current year amounted to SR 10,556,714 (for the period from 1 March 2017 to 31 December 2017: SR 7,836,551). This Zakat charge represents the Company's portion of Zakat allocated by the Parent.

**18 PROVISIONS**

These relate to various open litigation cases against the Company that might result in an unfavourable outcome. The Company believes that the outcome of these cases will not exceed the amount of provisions.

The movement in provisions is as follows:

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
At the beginning of year / period	10,728,972	12,442,182
Reversals during the year / period	<u>(1,000,000)</u>	<u>(1,713,210)</u>
At the end of the year / period	<u>9,728,972</u>	<u>10,728,972</u>

**19 SHARE CAPITAL**

	31 December 2018	31 December 2017	1 March 2017
Number of Ordinary shares	50,000,000	50,000,000	50,000,000
Ordinary shares (amount)	<u>500,000,000</u>	<u>500,000,000</u>	<u>500,000,000</u>

19.1 The Company was converted from a limited liability company to a closed joint stock company on 3 Jumadah Al Thani 1438H (corresponding to 1 March 2017). Upon the change of legal status, the Company, with the approval of the Board of Directors, changed the number of its ordinary shares and value of each ordinary share to 50,000,000 and SR 10 respectively. Previously, share capital was divided into 100,000 shares of SR 5,000 each.

The Company's share capital was wholly owned by Al Rajhi Banking and Investment Corporation as of 31 December 2018, 31 December 2017 and 1 March 2017.

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**20 OTHER GENERAL AND ADMINISTRATIVE EXPENSES**

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
IT support	4,335,840	3,619,011
Professional fees	3,595,294	1,310,409
IT licenses	3,221,451	3,267,996
Subscriptions	2,062,554	1,419,706
Utilities	1,439,325	840,696
Cleaning expenses	1,258,753	977,378
Telecommunication	1,022,087	969,321
Directors' remuneration	919,000	790,000
Professional indemnity insurance	664,795	637,210
Shariah Board fees	400,000	290,000
Regulatory fees	349,525	333,817
Business travel & entertainment	283,670	200,378
Client compensation on operation losses	194,491	109,995
Repair and maintenance	83,671	459,810
Other	<u>952,061</u>	<u>288,235</u>
	<u>20,782,517</u>	<u>15,513,962</u>

**21 FINANCIAL INSTRUMENTS – FAIR VALUES**

**21.1 Fair value measurements of financial instruments**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Underlying the definition of fair value is the presumption that the Company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

When measuring the fair value, the Company uses market observable data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that can be accessed at the measurement date
- Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

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**21 FINANCIAL INSTRUMENTS - FAIR VALUES (CONTINUED)**

**21.1 Fair value measurements of financial instruments (continued)**

	Accounting classification and carrying amount				Fair values			
	Fair value through profit or loss	Fair value through OCI	Amortized cost	Total	Level 1	Level 2	Level 3	Total
<b>31 December 2018</b>								
<b>Financial assets</b>								
<i>Financial assets measured at fair value</i>								
Investments	861,358,128	--	--	861,358,128	97,196,665	422,110,650	342,050,813	861,358,128
<i>Financial assets not measured at fair value</i>								
Cash and cash equivalents	--	--	59,194,115	59,194,115	--	--	--	--
Investments	--	--	300,875,539	300,875,539	--	--	--	--
Murabaha receivables	--	--	383,977,951	383,977,951	--	--	--	--
Employee loan	--	--	1,758,000	1,758,000	--	--	--	--
Accrued income	--	--	19,348,880	19,348,880	--	--	--	--
Advances and other receivables	--	--	28,439,392	28,439,392	--	--	--	--
	<b>861,358,128</b>	<b>--</b>	<b>793,593,877</b>	<b>1,654,952,005</b>	<b>97,196,665</b>	<b>422,110,650</b>	<b>342,050,813</b>	<b>861,358,128</b>
<b>Financial liabilities</b>								
<i>Financial liabilities not measured at fair value</i>								
Other payable and accruals	--	--	40,484,918	40,484,918	--	--	--	--
	<b>--</b>	<b>--</b>	<b>40,484,918</b>	<b>40,484,918</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>

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**21 FINANCIAL INSTRUMENTS - FAIR VALUES (CONTINUED)**

**21.1 Fair value measurements of financial instruments (continued)**

	Accounting classification and carrying amount				Fair values			
	Fair value through profit or loss	Fair value through OCI	Amortized cost	Total	Level 1	Level 2	Level 3	Total
<b>31 December 2017</b>								
<b>Financial assets</b>								
<i>Financial assets measured at fair value</i>								
Investments	1,034,286,049	--	--	1,034,286,049	--	691,605,514	342,680,535	1,034,286,049
<i>Financial assets not measured at fair value</i>								
Cash and cash equivalents	--	--	79,180,615	79,180,615	--	--	--	--
Murabaha receivables	--	--	425,109,169	425,109,169	--	--	--	--
Employee loan	--	--	6,468,750	6,468,750	--	--	--	--
Accrued income	--	--	13,850,467	13,850,467	--	--	--	--
Advances and other receivables	--	--	113,118,530	113,118,530	--	--	--	--
	<b>1,034,286,049</b>	<b>--</b>	<b>637,727,531</b>	<b>1,672,013,580</b>	<b>--</b>	<b>691,605,514</b>	<b>342,680,535</b>	<b>1,034,286,049</b>
<b>Financial liabilities</b>								
<i>Financial liabilities not measured at fair value</i>								
Borrowings	--	--	402,700,000	402,700,000	--	--	--	--
Other payable and accruals	--	--	31,202,722	31,202,722	--	--	--	--
	<b>--</b>	<b>--</b>	<b>433,902,722</b>	<b>433,902,722</b>	<b>--</b>	<b>--</b>	<b>--</b>	<b>--</b>



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**21 FINANCIAL INSTRUMENTS - FAIR VALUES (CONTINUED)**

**21.2 Fair valuation techniques**

Financial assets at fair value through profit or loss classified as Level 2 include mutual funds, the fair value of which is determined based on the latest reported net assets value (NAV) as at the reporting date.

Financial assets at fair value through profit or loss classified as Level 3 include equity securities recorded at cost and an unquoted mutual fund.

**21.3 Fair value transfers**

There have been no transfers between Level 1 and Level 2 during the reporting periods.

**22 FINANCIAL RISK MANAGEMENT**

The Company's objective in managing risk is the creation and protection of shareholder value. Risk is inherent in the Company's activities, but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. The process of risk management is critical to the Company's continuing profitability.

The Company's Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. These risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Company has exposure to the following risks arising from financial instruments:

- Credit risk
- Market risk
- Liquidity risk

**22.1 Credit risk**

Credit risk is the risk that one party to a financial instrument may fail to discharge its contractual obligation and cause the other party to incur a financial loss. The Company has established procedures to manage credit risk including evaluation of customers' credit worthiness, formal credit approvals and obtaining collateral.

The schedule below shows the maximum limit for exposure to credit risk of the statement of financial position elements:

	31 December 2018	31 December 2017	1 March 2017
Cash and cash equivalents	59,194,115	79,180,616	77,986,492
Murabaha receivables - gross	384,018,644	425,138,948	376,543,923
Investments - gross	300,875,539	--	--
Accrued income	19,348,880	13,850,467	20,334,282
Employee loan	1,758,000	6,468,750	7,912,500
Advances and other receivables - gross	31,742,594	113,118,530	542,844
Total	796,937,772	637,757,311	483,320,041

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**22 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**22.1 Credit risk (continued)**

The cash and cash equivalents are held with banks with reputable standing within the Kingdom of Saudi Arabia. Significant portion of the bank balances are in current account and are held with the Parent which is rated A1 by Moody's as at 31 December 2018.

The Company holds equity instruments of the customers as collateral against Murabaha receivables which are carried at amortised cost. The value of collateral is regularly monitored by the Company to ensure that it is sufficient to cover the exposure of Murabaha receivables.

As part of the ongoing monitoring of Murabaha receivables, the Company requests additional collateral in the form of margin call by raising first margin call at 150%, and the final margin call at 135%, after which the shares are liquidated.

	31 December 2018	31 December 2017
Murabaha receivables - gross	384,018,635	425,109,169
Fair value of collateral held against the receivable	839,862,831	948,891,556

**Credit risk measurement**

The estimation of credit exposure for risk management purposes is complex and requires the use of models, as the exposure varies with changes in market conditions, expected cash flows and the passage of time. The assessment of credit risk of a Murabaha receivables and rental receivables entails estimations about the likelihood of defaults, associated loss ratios and default correlations of customers. The Company measures credit risk using ECL which is derived by PD, EAD and LGD.

a) ECL - Significant increase in credit risk ("SICR")

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort.

The assessment of SICR incorporates forward-looking information and is performed on yearly basis for all financial instruments including those which are considered to have low credit risk by the Company. The criteria used to identify SICR are monitored and reviewed periodically for appropriateness by the Company.

b) Generating the term structure of PD

Monthly PDs are determined based on the incidents of Murabaha receivables liquidation and its weighted average exposures. In case of PD calculation, total value of liquidated cases are taken under total monthly portfolios. Annual PDs are calculated using the monthly PDs through binomial/ survival rate method.

The Company employs statistical models to analyze the data collected and generate estimates of the remaining lifetime PD of exposures and how these are expected to change as a result of the passage of time.



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**22 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**22.1 Credit risk (continued)**

**Credit risk measurement (continued)**

b) Generating the term structure of PD (continued)

Through the Cycle (TTC) PD are determined using inverse of Vasicek methodology to get stable TTC PD. TTC PD is then calibrated to the current macroeconomic environment to obtain appropriate PD for the current business cycle. This is performed using the percent rank of current GDP growth, as against historical GDP performance data. Then 3 scenarios are considered; Baseline (Current), Upturn (Good) and Downturn (Worse). Based on the rank of GDP, the Sigma distance from the mean in a normal distribution is obtained (Z curve) for the baseline scenario. This has been capped subjecting to tail values (this is further be referred to as mean and tail computed for adverse and upturn scenarios). For computation of baseline, downturn and upturn scenario PDs, the TTC PD value is adjusted on the normal distribution using Sigmas computed earlier and the Basel IRB prescribed correlation for Retail Customers. Correlation for the above is computed employing Basel correlation formula as per Basel IRB approach.

c) Determining whether credit risk has increased significantly

In determining whether credit risk has increased significantly since initial recognition, the Company considers the minimum collateral coverage of murabaha receivables. If the collateral value falls below 135%, it is considered as significant increase in credit risk and the customer is classified in Stage II.

In case of rental receivables the Company considers that a significant increase in credit risk occurs no later than when a receivable is more than 30 days past due except in case of rebuttal. Days past due are determined by counting the days since the earliest elapsed due date in respect of which full payment has not been received. Due dates are determined without considering any grace period that might be available to the tenant.

The Company monitors the effectiveness of the criteria used to identify significant increases in credit risk by regular reviews to confirm that:

- the criteria are capable of identifying significant increases in credit risk before an exposure is in default;
- the criteria do not align with the point in time when an asset becomes 30 days past due.

The Company classifies its financial instruments into stage 1, stage 2 and stage 3, based on the applied impairment methodology, as described below: -

**Stage 1:** for financial instruments where there has not been a significant increase in credit risk since initial recognition and that are not credit-impaired on origination, the Company recognises an allowance based on the 12-month ECL and profit is calculated on the gross carrying amount of asset (i.e. without deduction of credit allowances). All accounts at origination would be classified as Stage 1.

**Stage 2:** for financial instruments where there has been a significant increase in credit risk since initial recognition but they are not credit-impaired (i.e. there is no objective evidence of impairment), the Company recognises an allowance for the lifetime ECL.

**Stage 3:** for credit-impaired (i.e. there is objective evidence of impairment at reporting date) financial instruments, the Company recognises the lifetime ECL. Default identification process is used as stage 3.

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**22 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**22.1 Credit risk (continued)**

**Credit risk measurement (continued)**

d) Definition of 'Default'

The Company considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions such as realizing security; or
- the rental receivable is past due more than 180 days

e) Incorporation of forward looking information

The Company incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. Based on above, the Company formulate 3 scenarios; Baseline (Current), Upturn (Good) and Downturn (Worst) for the future direction of relevant economic variables. External information includes economic data of current GDP growth, as against historical GDP performance data.

The base case represents a most-likely outcome and is aligned with information used by the Company for other purposes. The other scenarios represent more optimistic and more pessimistic outcomes.

f) Measurement of ECL

Scenario weighted ECL have been calculated taken into account three different scenarios Baseline, Downturn and Upturn. The key inputs into the measurement of ECL are the term structure of the following variables:

- i. probability of default (PD);
- ii. loss given default (LGD);
- iii. exposure at default (EAD).

These parameters are generally derived from internally developed statistical models and other historical data. They are adjusted to reflect forward-looking information as described above.

PD estimates are estimates at a certain date, which are calculated based on statistical models as defined above in (b).

LGD is the magnitude of the likely loss if there is a default. Company's portfolio consists of four different kinds of portfolio coverage (as collaterals) and Cash position. Four different kinds of collateral coverage includes more than 200% coverage, between 170% to 200% coverage, between 170% to 150% coverage and below 150% coverage. Haircuts have been applied for above collateral coverage. LGDs are determined for each market condition (stable and volatile) under monthly portfolios. Average of LGDs across the periods has been taken to arrive at weighted average LGD of 0.41% considering the Stable Market Assumption whereas, average of LGDs across the periods has been taken to arrive at weighted average LGD of 2.49% considering the Volatile Market condition. However, for ECL calculations, Stable market assumption have been taken by the Company.

In the case of rental receivables, the Regulatory recommended LGD of 50% has been used for the ECL calculation.

EAD represents the expected exposure in the event of a default. The Company derives the EAD from the current exposure to the counterparty including the accrued profit.



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**22 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**22.1 Credit risk (continued)**

**Credit risk measurement**

g) Loss allowance

(i) Murabaha receivables

	31 December 2018			
	Life time ECL			Lifetime ECL
	12 month ECL	not credit impaired	credit impaired	Total
Gross carrying amount	384,018,635	--	--	384,018,635
Expected credit loss	(40,684)	--	--	(40,684)
Net carrying amount	383,977,951	--	--	383,977,951

(ii) Rental receivables

Gross carrying amount	7,522,801	6,717,451	5,817,939	20,058,191
Expected credit loss	(17,209)	(377,024)	(2,908,969)	(3,303,202)
Net carrying amount	7,505,592	6,340,427	2,908,970	16,754,989

(i) Murabaha receivables

	31 December 2017			
	Life time ECL			Total
	12 month ECL	not credit	Lifetime ECL	
		impaired	credit impaired	
Carrying amount	424,969,984	139,185	--	425,109,169
Expected Credit Loss	(29,768)	(11)	--	(29,779)
Net carrying amount	424,940,216	139,174	--	425,079,390

As at 31 December 2017, there was no exposure to rental receivables.

At 31 December 2018 and 31 December 2017, the credit risk exposure for Murabaha receivables and rental receivables by geographic region was limited to KSA and UAE only.

The credit risk exposure for Murabaha receivables and rental receivables by type of customer is as follows:

	31 December 2018	31 December 2017
Retail customers	384,018,635	322,832,015
Corporate customers	20,058,191	102,306,933
	<b>404,076,826</b>	<b>425,138,948</b>

At 31 December 2018, the carrying amount of the Company's most significant customer was SR 49.99 million (2017: SR 101.02 million).

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**22 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**22.1 Credit risk (continued)**

**Credit risk measurement (continued)**

In determining the recoverability of a Murabaha receivable, the Company considers any change in the credit quality of the Murabaha from the date credit was initially granted up to the end of the reporting period. The concentration of credit risk is limited due to the fact that the customer base is large and unrelated other than one customer.

There are no impaired receivables since none of the receivables are past due.

The following table shows reconciliations from the opening to the closing balance of the loss allowance by class of financial instruments:

	For the year ended 31 December 2018			
	12 month <u>ECL</u>	Life time ECL not credit <u>impaired</u>	Life time ECL credit <u>impaired</u>	<u>Total</u>
<i>Murabaha receivables</i>				
At the beginning of the year	29,768	11	--	29,779
Net re-measurement of loss allowance	10,916	(11)	--	10,905
At the end of the year	40,684	--	--	40,684

	For the period from 1 March 2017 to 31 December 2017			
	12 month <u>ECL</u>	Life time ECL not credit <u>impaired</u>	Life time ECL credit <u>impaired</u>	<u>Total</u>
<i>Murabaha receivables</i>				
At the beginning of the period	--	--	--	--
Net re-measurement of loss allowance	29,768	11	--	29,779
At the end of the period	29,768	11	--	29,779

As at 31 December 2017, there was no exposure to rental receivables.

**22.2 Market risk**

**Profit rate risk**

Profit rate risk is the risk that the profit rate changed is not commensurate with financing cost due to changes in the market commission rate. The Company has fixed rate Murabaha receivables and payables; hence, the Company is not exposed to any profit rate risk.

**Currency risk**

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. The Company is not subject to fluctuations in foreign exchange rates in the normal course of its business. The Company did not undertake significant transactions in currencies other than Saudi Arabian Riyals and Arab Emirates Dirham and US Dollars during the year. As Saudi Arabian Riyal and Arab Emirates Dirham are pegged to US Dollar, therefore the Company is not exposed to currency risk.

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**22 FINANCIAL RISK MANAGEMENT (CONTINUED)**

**Price risk**

Price risk is the risk that the value of a financial instrument will fluctuate because of changes in market prices, whether those changes are caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market.

The Company is exposed to market risk with respect to its investments in mutual funds. The Company limits market risks by diversification of its investments.

A change in the NAV of the investments, with all other variables held constant, would impact the statement of profit or loss as set out below:

	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
<b>Change in NAV %</b>		
±5	±25,965,366	±34,580,276
±10	±51,930,732	±69,160,551

**22.3 Liquidity risk**

Liquidity risk is the risk that the Company will encounter difficulty in raising funds to meet commitments associated with financial instruments. Murabaha deposits are generally placed for short periods to manage the Company's liquidity requirements. All financial liabilities on the Company's statement of financial position are contractually payable on a current basis. Liquidity risk at investment fund level is being managed through appropriate liquidity limits.

The Company's liquidity management process is as follows:

- Day-to-day funding, managed by the Finance department to ensure that requirements can be met and this includes replenishment of funds as they mature or are invested;
- Monitoring liquidity ratios against internal and regulatory requirements;
- Managing the concentration and profile of debt maturities; and
- Liquidity management and asset and liability mismatching.

The below schedule shows an analysis of financial liabilities based on the expected date of collection or settlement:

	Total	0 - 1 year	1 - 5 years	No fixed maturity
<b>31 December 2018</b>				
<b>Non-derivative financial liabilities</b>				
Other payables and accruals	40,484,918	40,484,918	--	--
<b>31 December 2017</b>				
<b>Non-derivative financial liabilities</b>				
Other payables and accruals	31,202,722	31,202,722	--	--
Borrowings	402,700,000	402,700,000	--	--
	433,902,722	433,902,722	--	--

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**23 RELATED PARTY TRANSACTIONS AND BALANCES**

The related parties of the Company include the Parent and its affiliated entities and certain key management personnel. In the ordinary course of activities, the Company transacts business with its related parties on mutually agreed terms. Key management personnel includes the Chief Executive Officer ("CEO") and the personnel directly reporting to the CEO.

**23.1 Related parties transactions**

The significant transactions with related parties in relation to the Company's core activities are as follows:

Related party	Nature of transaction	For the year ended 31 December 2018	For the period from 1 March 2017 to 31 December 2017
Al Rajhi Banking and Investment Corporation, the Parent	IT support expenses	4,335,840	3,619,011
	Rental of office space	3,084,248	3,253,540
	Rental of investment centres	--	3,052,958
	Reversal of excess rental	--	(1,856,359)
	Financial charges on borrowing	8,250,000	3,010,000
	Fee for transfers	378,000	435,883
	Borrowing (repaid) / availed	(400,000,000)	400,000,000
	Withholding tax	1,271,490	468,920
	IPO service fee receivable from the Parent	3,151,014	--
	Others	45,500	10,900
Board of directors members	Remunerations	919,000	790,000
	Board meeting expenses	14,888	5,352
Al Rajhi Company for Management Services, a fellow subsidiary	Outsourcing of staff	499,900	205,384
Al Rajhi Takaful Agency Company, a fellow subsidiary	Insurance	2,895,383	2,648,387
Al Fursan, common directorship	Business travel and air tickets	57,813	17,427
Key management personnel	Employee benefit obligation	794,244	697,218
	Salaries	5,944,044	4,278,393
	Allowances	2,926,869	2,144,427
	Annual and periodic bonuses	6,982,490	9,040,694
All Funds managed by the Company	Income from asset management services	73,886,163	49,860,269
Al Rajhi REIT, a fund managed by the Company	Advance to REIT	(110,646,490)	112,646,490
	Expenses incurred on behalf of REIT	1,467,405	--



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**23 RELATED PARTY TRANSACTIONS AND BALANCES**

**23.2 Related parties balance**

Significant balances with related parties are as follows:

<u>Related party</u>	<u>Nature of transaction</u>	<u>31 December 2018</u>	<u>31 December 2017</u>
Al Rajhi Banking and Investment Corporation, the Parent	IPO service fee receivable from the Parent	2,748,450	--
	Fee for transfers	126,000	30,000
	Others	266,064	10,900
	<b>Due from the Parent (note 13)</b>	<b>3,140,514</b>	<b>40,900</b>
	Custodian fee	618,340	15,750
	Withholding tax	42,577	74,594
	<b>Due to the Parent (note 16)</b>	<b>660,917</b>	<b>90,344</b>
	<b>Due to a related party – zakat payable (note 17)</b>	<b>10,556,714</b>	<b>7,836,551</b>
	<b>Borrowings (note 15)</b>	<b>--</b>	<b>402,700,000</b>
Al Rajhi Real Estate Investment Trust (REIT)	Advance to REIT	2,000,000	112,646,490
	Receivable from REIT	4,931,808	--
All Funds managed by the Company	Accrued management fee	17,796,231	10,799,649
Board of directors members	Remunerations	919,000	948,000
Key management personnel	Employee benefit obligation	4,261,577	3,467,333
	Annual and periodic bonuses	6,982,490	9,040,694
	Employee loan	1,758,000	6,468,750

**24 CAPITAL COMMITMENTS AND CONTINGENCIES**

As at 31 December 2018, the Company has capital commitments of SR 6,304,907 (2017: SR 616,313).

The future minimum lease payments under non-cancellable operating leases, where the Company is the lessee, are as follows:

	<u>31 December 2018</u>	<u>31 December 2017</u>
Within one year	648,993	254,204
Later than one year but not later than 5 years	601,292	933,946
	<b>1,250,285</b>	<b>1,188,150</b>

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**25 CLIENTS' CASH ACCOUNTS**

At 31 December 2018, the Company was holding clients' cash accounts amounting to SR 4 billion (31 December 2017: SR 4 billion), to be used for investments on the clients' behalf. Consistent with its accounting policy, such balances are not included in the Company's financial statements as these are held by the Company in fiduciary capacity.

**26 ASSETS UNDER MANAGEMENT**

The Company manages investment portfolios and mutual funds on behalf of its customers, which amounts to SR 41 billion as at 31 December 2018 (31 December 2017: SR 27 billion). Consistent with its accounting policy, such balances are not included in the Company's financial statements as these are held by the Company in fiduciary capacity.

**27 CAPITAL ADEQUACY**

The CMA has issued Prudential Rules (the "Rules") dated 17 Safar 1434H (corresponding to 30 December 2012). According to the Rules, the CMA has prescribed the framework and guidance regarding the minimum regulatory capital requirement and its calculation methodology as prescribed under these Rules. In accordance with this methodology, the Company has calculated its minimum capital required and capital adequacy ratios as follows:

	<u>31 December 2018</u>	<u>31 December 2017</u>
	<u>SAR'000</u>	<u>SAR'000</u>
<b>Capital base:</b>		
Tier 1 Capital	2,818,063	2,453,141
Tier 2 Capital	--	876
<b>Total capital base</b>	<b>2,818,063</b>	<b>2,454,017</b>
<b>Minimum capital requirement:</b>		
Market risk	--	--
Credit risk	1,093,799	1,164,368
Operational risk	80,592	84,312
<b>Total minimum capital required</b>	<b>1,174,391</b>	<b>1,248,680</b>
<b>Capital adequacy ratio:</b>		
<b>Total capital ratio (time)</b>	<b>2.40</b>	<b>1.97</b>
<b>Surplus in capital</b>	<b>1,643,672</b>	<b>1,205,337</b>

Capital Base of the Company comprises of:

- Tier-1 capital consists of paid-up share capital, retained earnings, reserves excluding revaluation reserves as per Article 4 of the Rules.
- Tier-2 capital consists of revaluation reserves as per Article 4 of the Rules.

The Minimum Capital Requirements for Market, Credit & Operational Risk are calculated as per the requirements specified in Part 3 of the Rules.

The Company is required to maintain adequate capital as specified in the Rules. The capital adequacy ratio shall not be less than 1.

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**27 CAPITAL ADEQUACY (CONTINUED)**

Certain information as required by Pillar III of the Prudential Rules will be made available to the public on the Company's website, however, this information is not subject to review or audit by the external auditors of the Company.

The Company's business objectives when managing capital adequacy is to comply with the capital requirements set forth by the CMA to safeguard the Company's ability to continue as a going concern, and to maintain a strong capital base.

**28 DATE OF AUTHORIZATION**

These financial statements were authorized for issue on 10 February 2019 by the management of Al Rajhi Capital Company.